



Luxembourg for Tourism

Market profile

POLAND

2023



Economic indicators & General Travel Demand

Economic indicators - General travel demand



Economy & population

GDP (\$) per capita: **21,996**
 Unemployment (%): **2.8**
 Population (mn): **36.8**
 Inflation (%): **11.4**

GDP and Consumer spending, % annual change

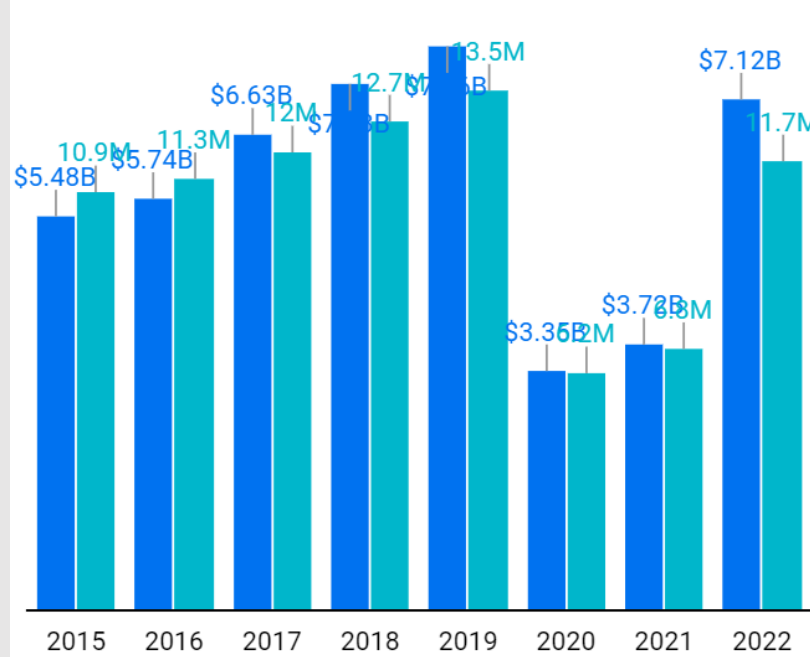
■ GDP change ■ Consumer spend



Share of short trips (1-3 nights),
 % all outbound trips (2022)
19.3%

Outbound trips and travel expenditure

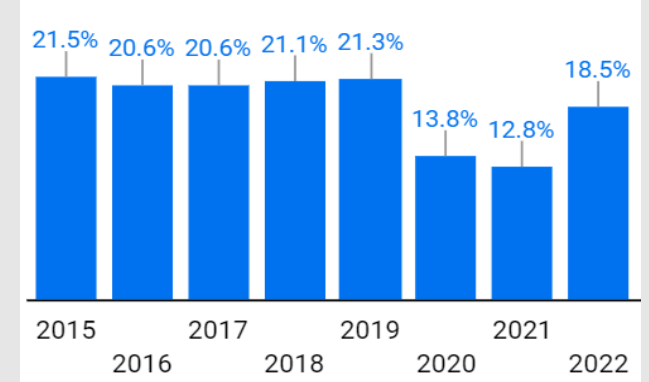
■ Outbound travel expenditure ■ Outbound trips



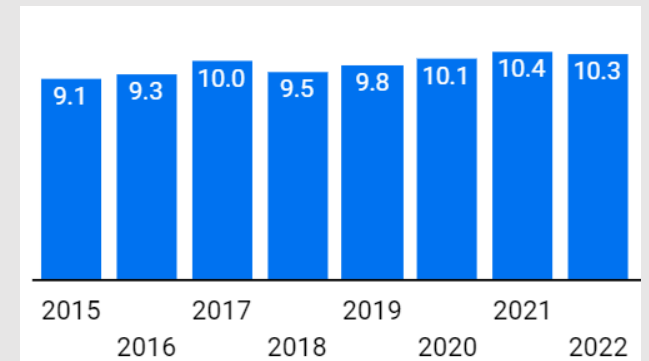
Average spend
 per outbound trip (2019)
580 \$

Outbound travel intensity
0.36 trips
 per inhabitant (2019)

Share of outbound travel, % all trips



Average length of stay, nights, all outbound trips



Share of leisure,
 % all outbound trips (2022)
89.5%



Arrivals & nights in paid accommodation in Luxembourg

Nights, arrivals & length of stay in paid accommodation 2023

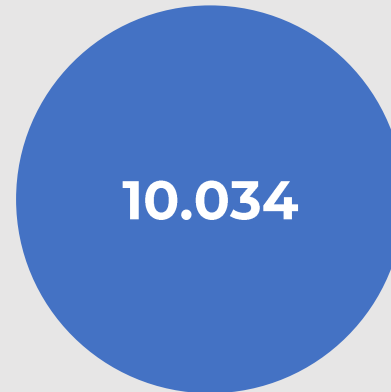


**Nights,
paid accommodation, 2023**



+6% (vs. 2022)
+12% (vs. 2019)

**Arrivals,
paid accommodation, 2023**



+25% (vs. 2022)
+19% (vs. 2019)

**Average length of stay,
paid accommodation, 2023**



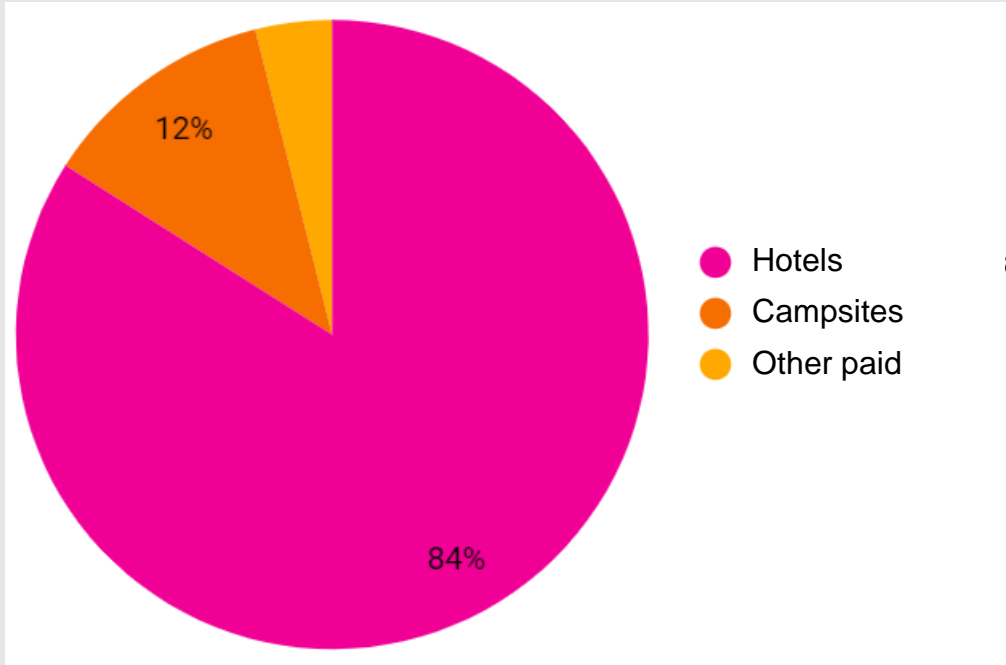
-0.44 days (vs. 2022)
-0.15 days (vs. 2019)

Nights & arrivals in paid accommodation

Type of accommodation, 2023

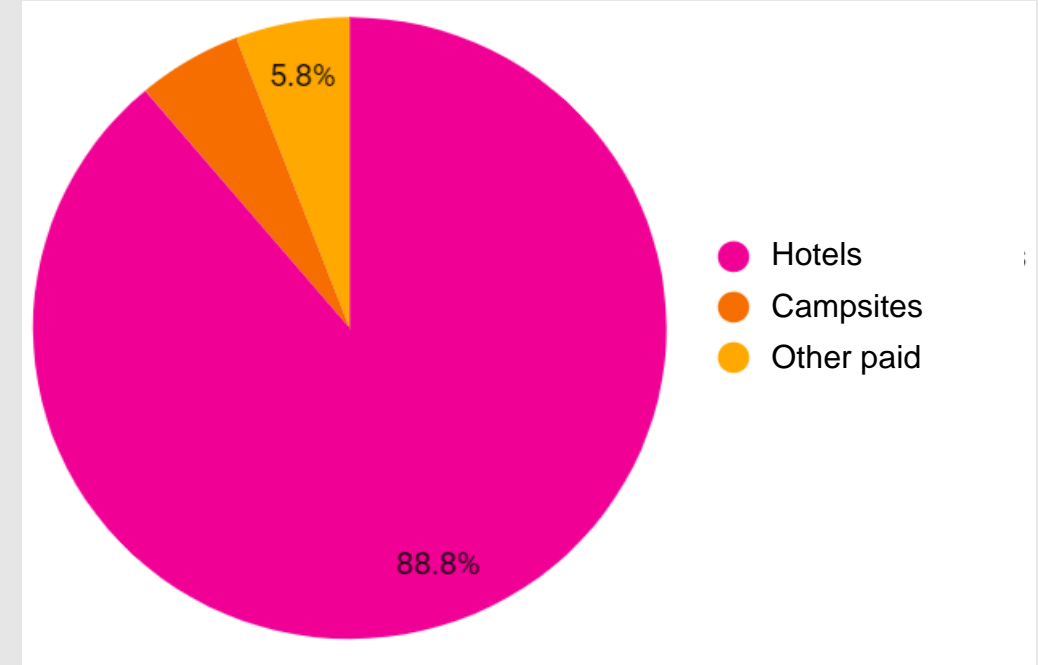


Nights, paid accommodation, 2023



Hotels	21.505	+8% (vs. 2022)	+25% (vs. 2019)
Campsites	3.082	-1% (vs. 2022)	+21% (vs. 2019)
Other paid accomm.	1.001	-3% (vs. 2022)	-68% (vs. 2019)

Arrivals, paid accommodation, 2023



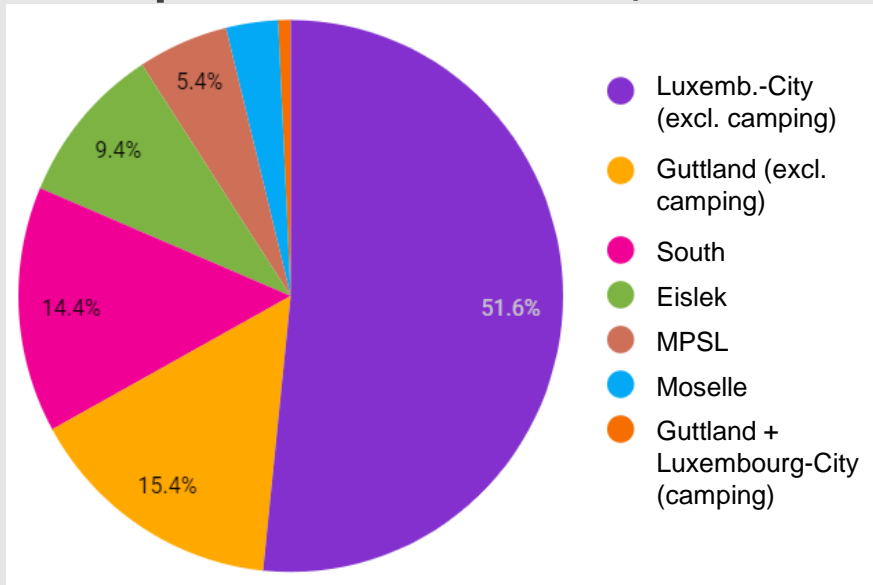
Hotels	8.914	+25% (vs. 2022)	+22% (vs. 2019)
Other paid accomm.	585	+8% (vs. 2022)	-33% (vs. 2019)
Campsites	535	+45% (vs. 2022)	+74% (vs. 2019)

Nights & arrivals in paid accommodation

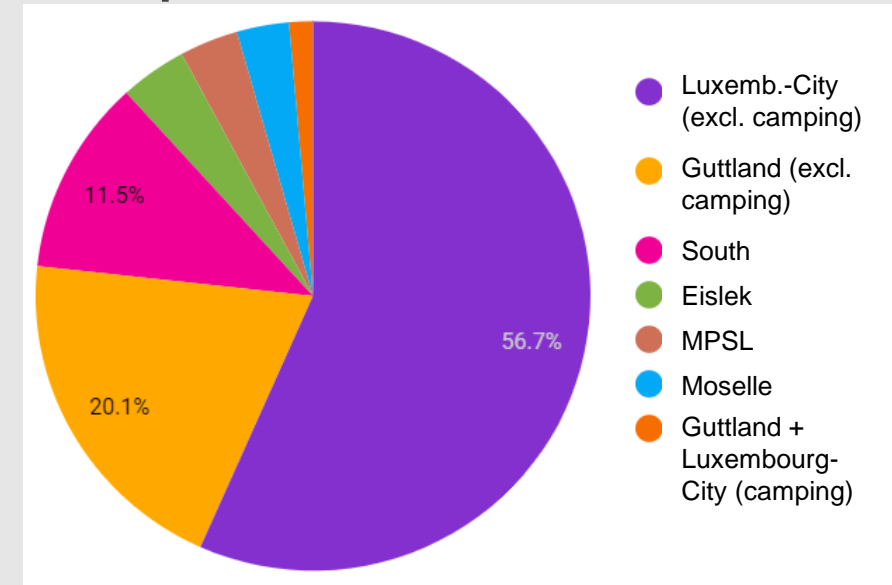
Regions, 2023



Nights, paid accommodation, 2023



Arrivals, paid accommodation, 2023



Lux.-City (excl. camping)	13.206	+42% (vs. 2022) +27% (vs. 2019)
Guttland (excl. camping)	3.932	+15% (vs. 2022) -6% (vs. 2019)
South	3.688	-48% (vs. 2022) +21% (vs. 2019)
Eislek	2.410	-19% (vs. 2022) -38% (vs. 2019)
MPSL	1.374	+94% (vs. 2022) +129% (vs. 2019)
Moselle	789	+95% (vs. 2022) +26% (vs. 2019)
Guttland/Lux.-City (camping)	189	+14% (vs. 2022) +75% (vs. 2019)

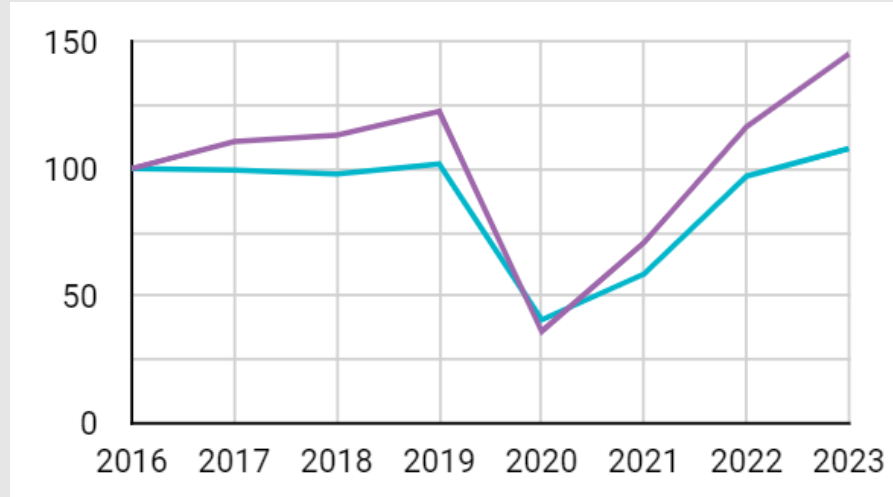
Lux.-City (excl. camping)	5.686	+38% (vs. 2022) +24% (vs. 2019)
Guttland (excl. camping)	2.014	+28% (vs. 2022) +24% (vs. 2019)
South	1,155	-24% (vs. 2022) -8% (vs. 2019)
Eislek	391	+13% (vs. 2022) -9% (vs. 2019)
MPSL	343	+70% (vs. 2022) +37% (vs. 2019)
Moselle	306	+54% (vs. 2022) +28% (vs. 2019)
Guttland/Lux.-City (camping)	139	+35% (vs. 2022) +72% (vs. 2019)

Arrivals in paid accommodation

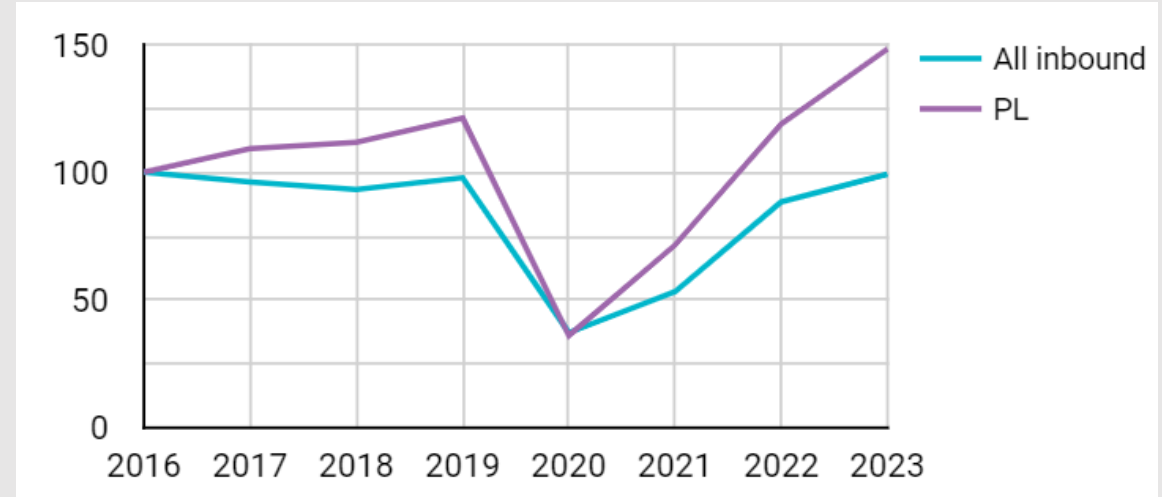
Trends 2016-2023



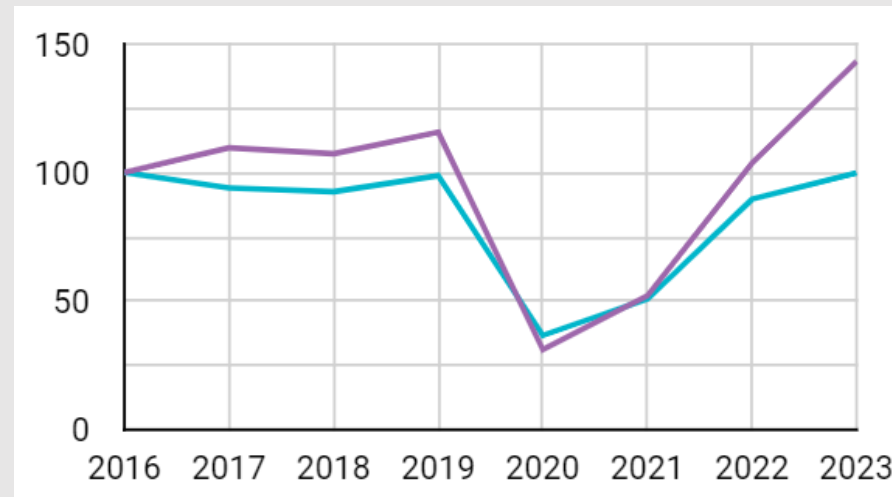
All paid accommodation, national (2016 = Index 100)



Hotels, national (2016 = Index 100)



All paid accommodation (*), Luxembourg City (2016 = Index 100)



(*), excluding camping.
Source: Stateg

Short-term rentals

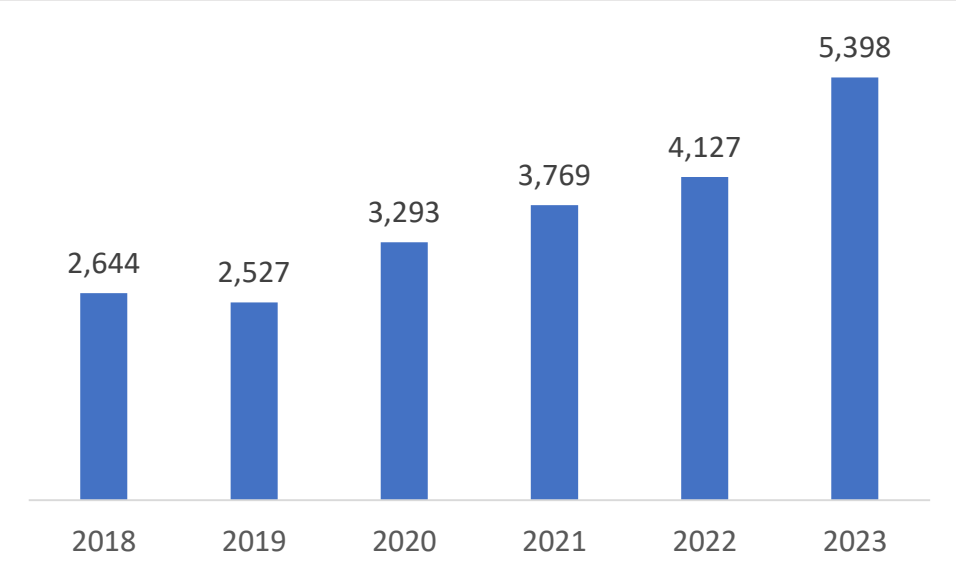


**Nights,
Short-term rentals, 2023**



+31% (vs. 2022)
+114% (vs. 2019)

**Nights,
Short-term rentals, 2018-2023**



Source: Eurostat (experimental statistics).



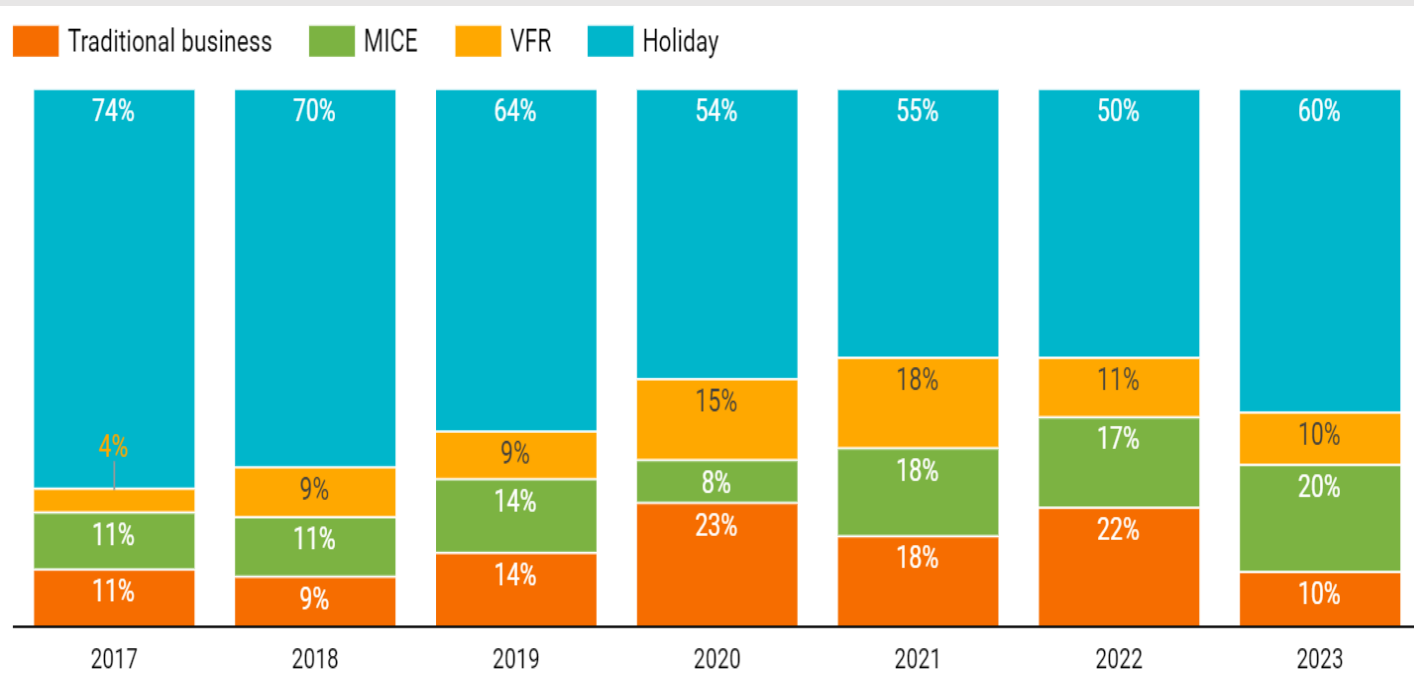
Characteristics of Polish inbound trips to Luxembourg

Polish trips to Luxembourg with overnight (all accommodation)



Purpose of visit, 2017-2023

Polish trips to Luxembourg, 2017-2023



2023

Poland to Luxembourg Europe to Luxembourg

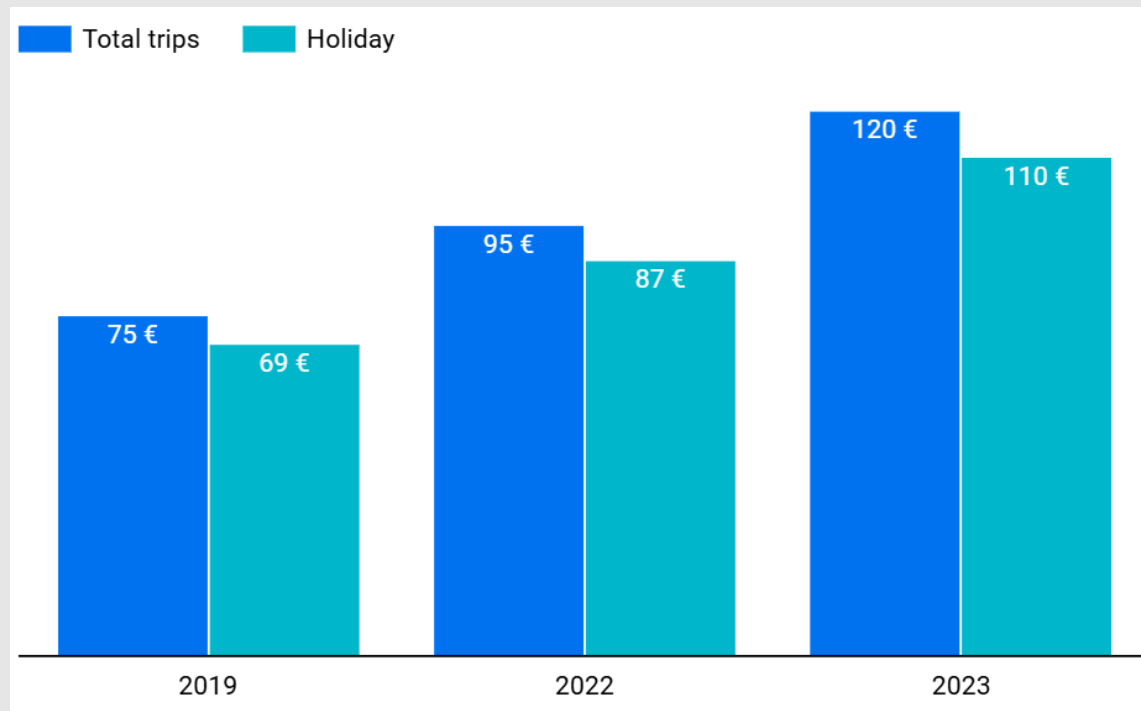
Holiday	60%	62%
VFR	10%	15%
MICE	20%	14%
Traditional Business	10%	9%

Expenditure



Inbound trips to Luxembourg with overnight (all accommodation)

Polish trips to Luxembourg : average spend per pers. per day



2023

Poland to
Luxembourg

Europe to
Luxembourg

Spend/day/pers. on **all** trips

120 €

152 €

Spend/day/pers. on **holiday** trips

110 €

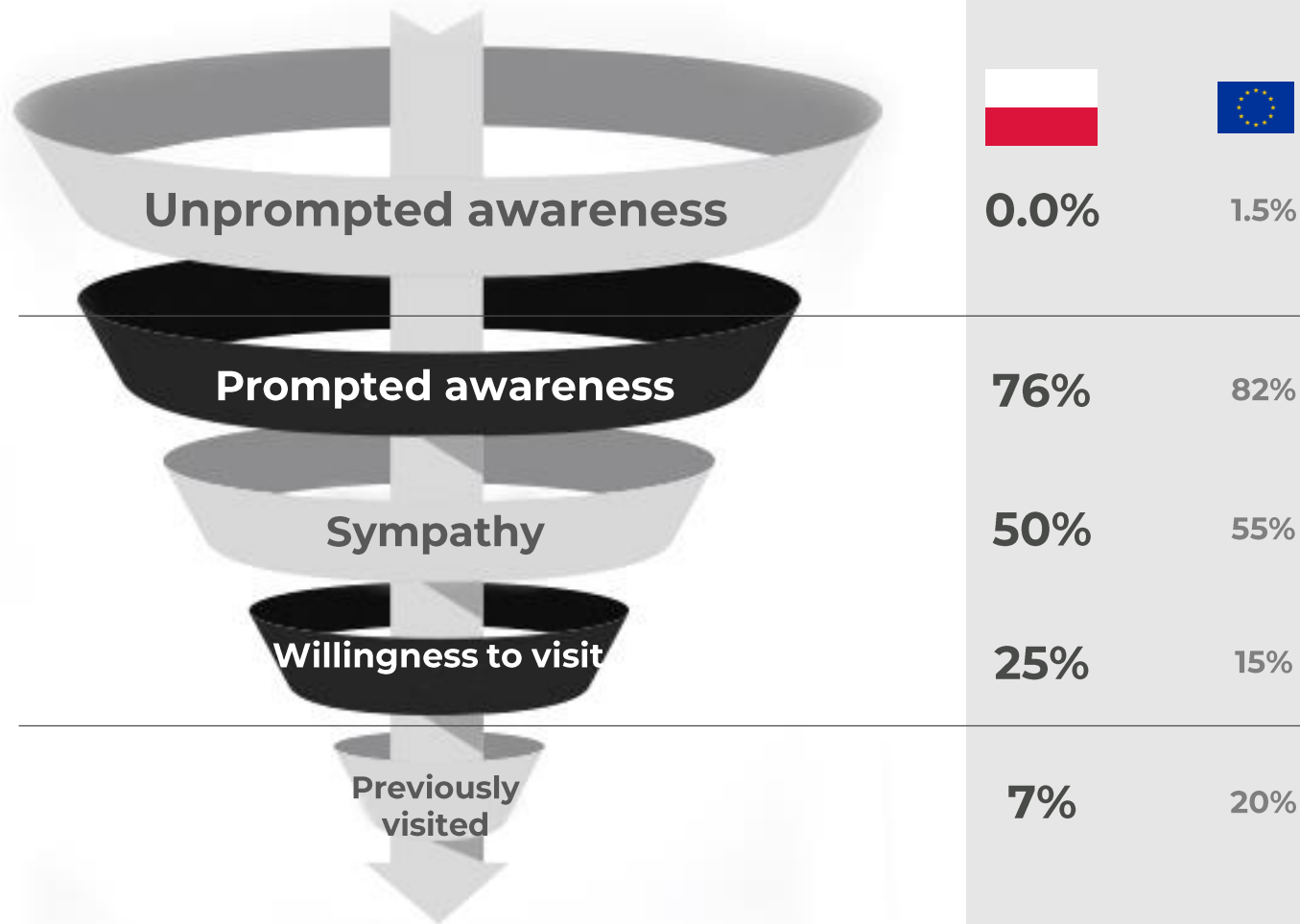
144 €



Brand strength & Growth potential

Brand Funnel 2022

Assessing Luxembourg's brand strength as a destination

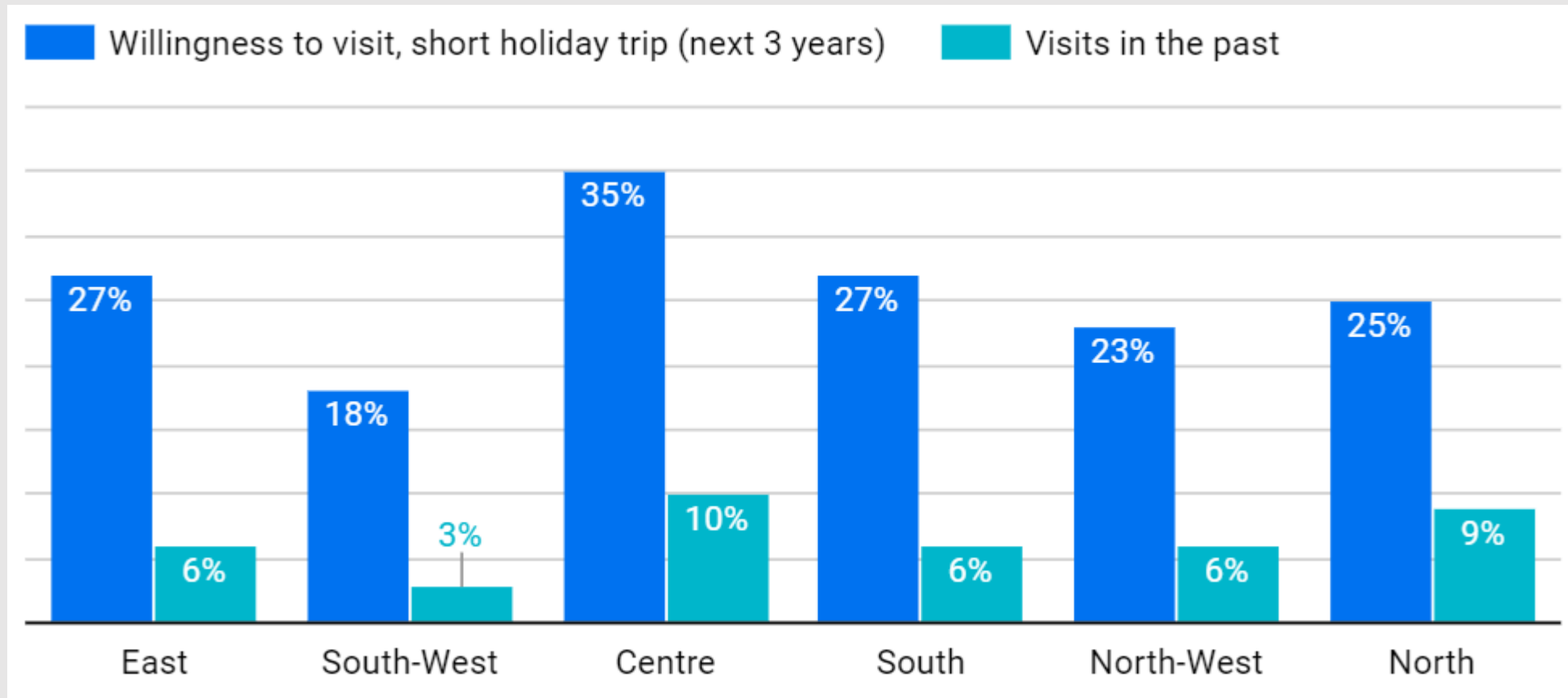


**Total future visitor potential
from Poland (*)**
7.2 million

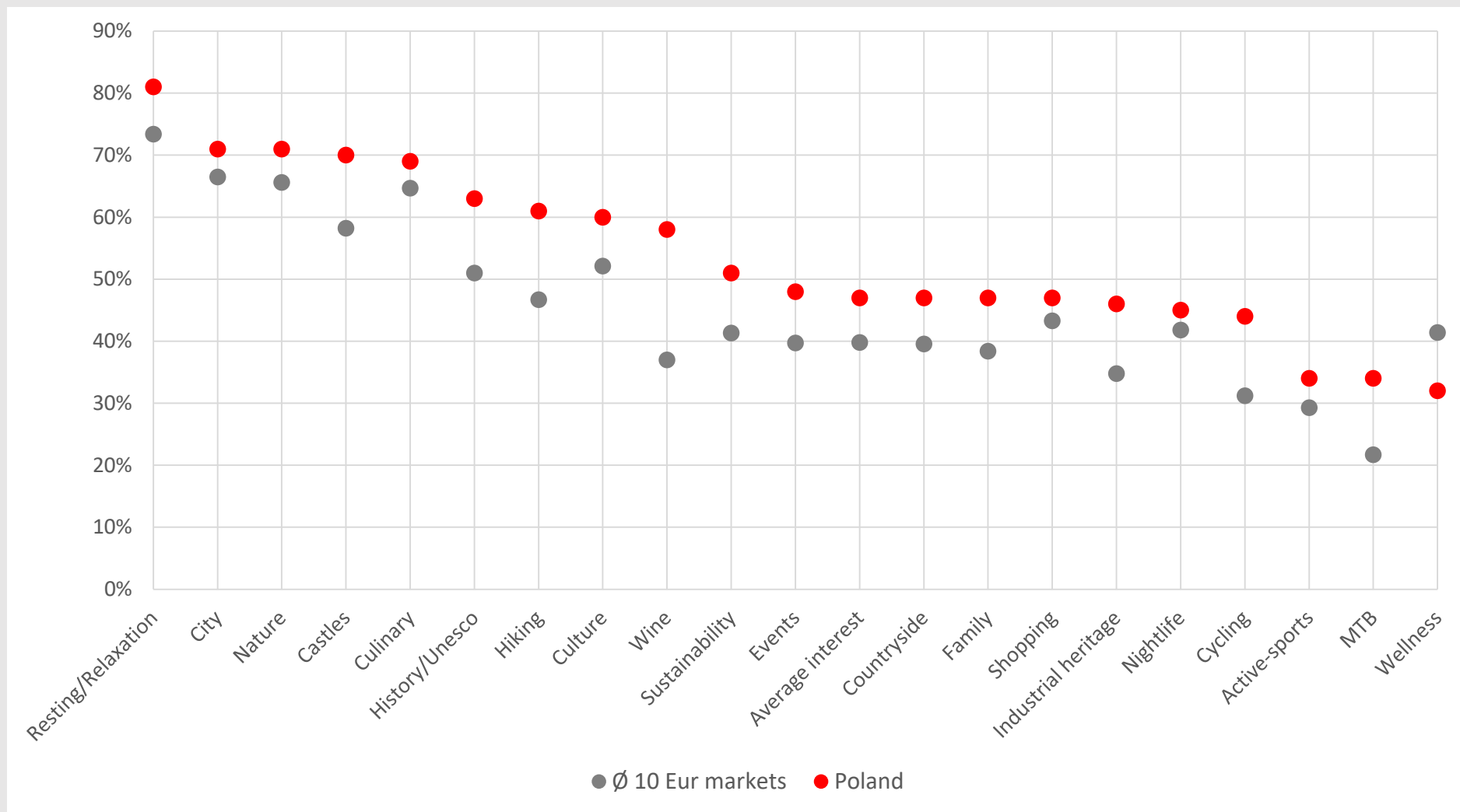
Source: Destination Brand/Inspektour.
(*) Based on travel intent for next 3 years.

Regional origin 2022

Past visitors and future potential



General theme interest (*)

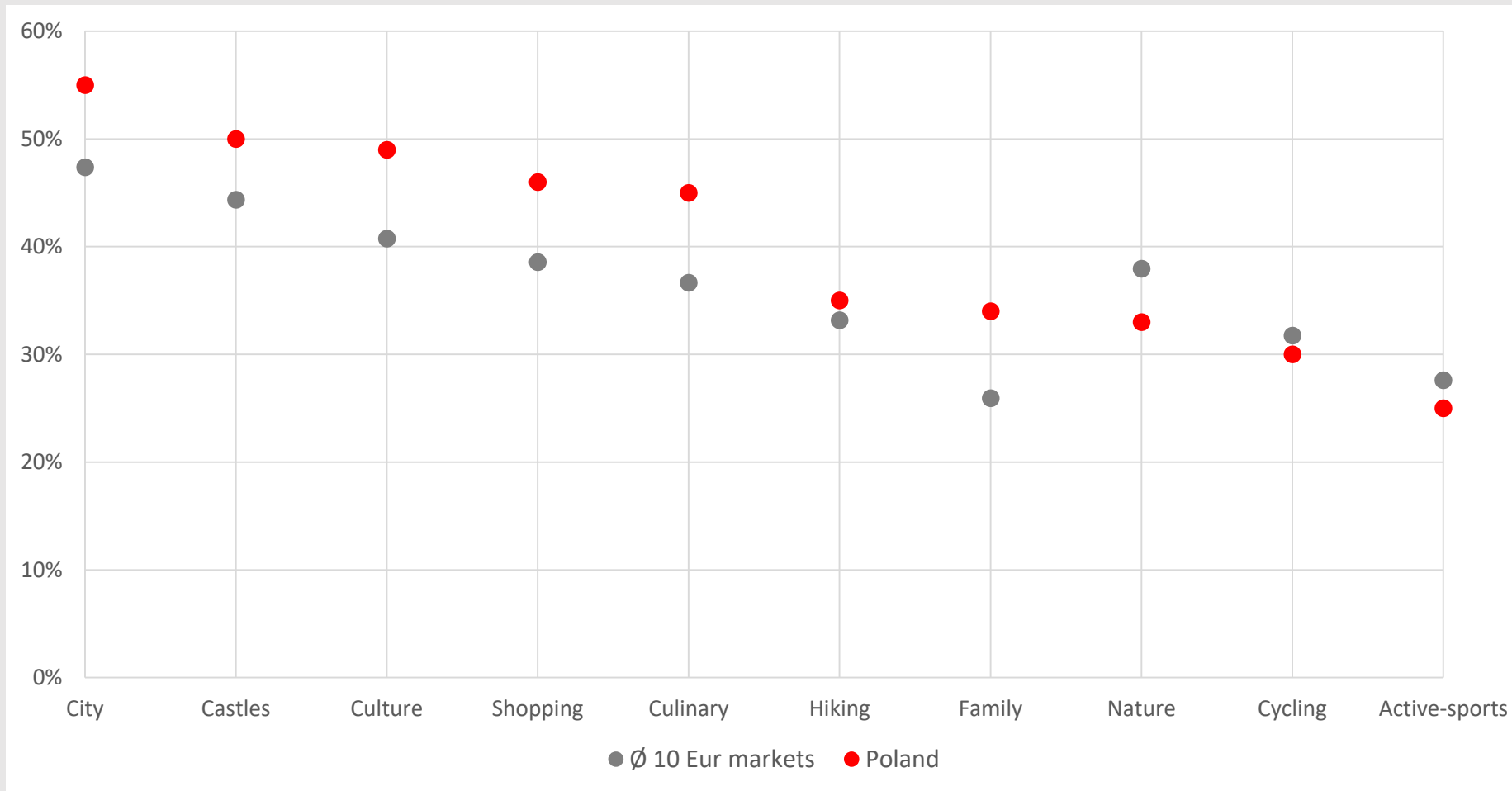


(*) Interest in themes with regard to holiday trips with overnight (regardless of specific destinations)

Ø 10 Eur markets : cumulated average values for source markets DE-BE-NL-FR-UK-CH-AT-IT-ES-PL.

Source: Destination Brand/Inspektour.

Luxembourg's Theme Competence (*)



Growth potential for themes (**)

- Culinary & Wine
- Castles
- Nature
- Hiking & Cycling

(*) Themes for which Luxembourg is considered most suitable as a holiday destination, % of respondents agreeing.

(**) Themes for which Luxembourg's theme suitability is still relatively low, compared to the overall general theme interest.

Ø 10 Eur markets : cumulated average values for source markets DE-BE-NL-FR-UK-CH-AT-IT-ES-PL.



Your contact



Alain Krier

Head of Insights & Strategy

T. +352 42 82 82 36

alain.krier@LfT.lu



Luxembourg for Tourism GIE
6, rue Antoine de Saint-Exupéry
L-1432 Luxembourg-Kirchberg
www.visitluxembourg.com