



Luxembourg for Tourism

Market profile

UNITED KINGDOM & IRELAND

2023



Economic indicators & General Travel Demand



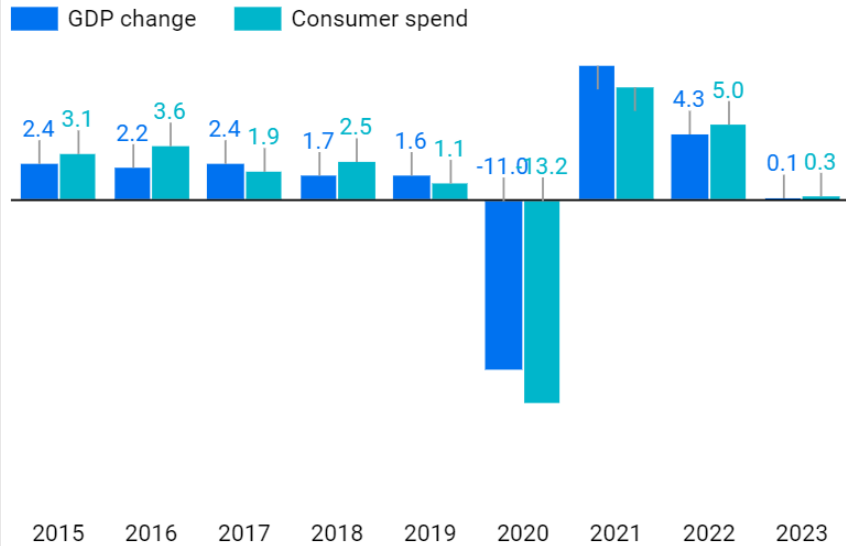
Economic indicators - General travel demand



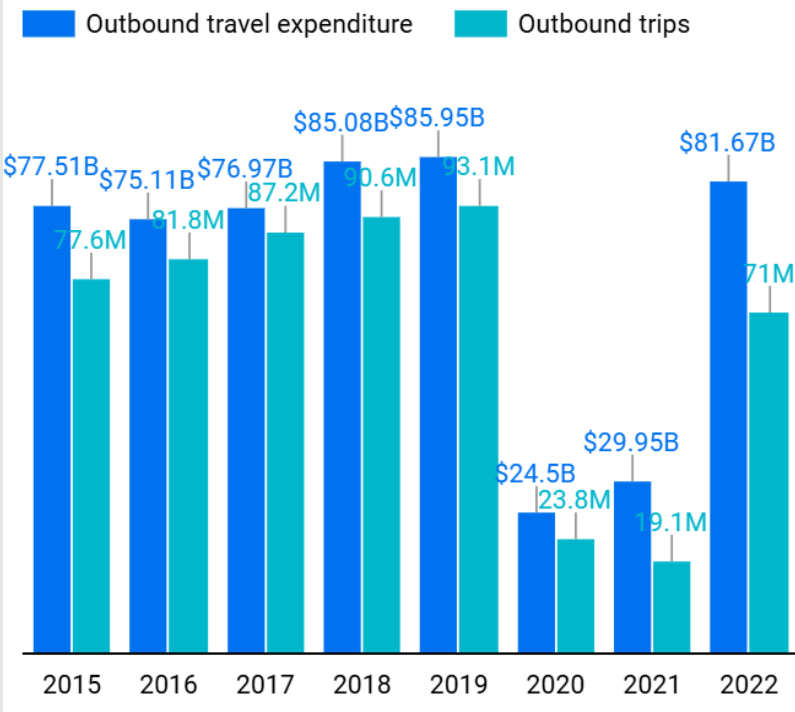
Economy & population

GDP (\$) per capita: 49,099
 Unemployment (%): 4.0
 Population (mn): 68.1
 Inflation (%): 7.3

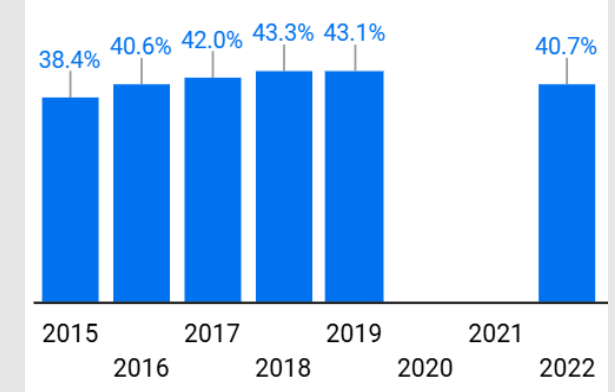
GDP and Consumer spending, % annual change



Outbound trips and travel expenditure



Share of outbound travel, % all trips



Average spend
 per outbound trip (2022)
1.151 \$

Outbound travel intensity
1.05 trips
 per inhabitant (2022)



Economic indicators - General travel demand

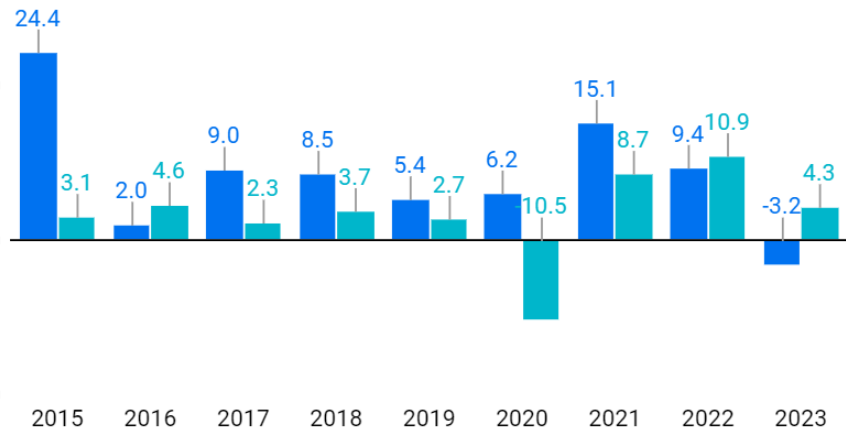


Economy & population

GDP (\$) per capita: **104,272**
 Unemployment (%): **4.3**
 Population (mn): **5.2**
 Inflation (%): **5.2**

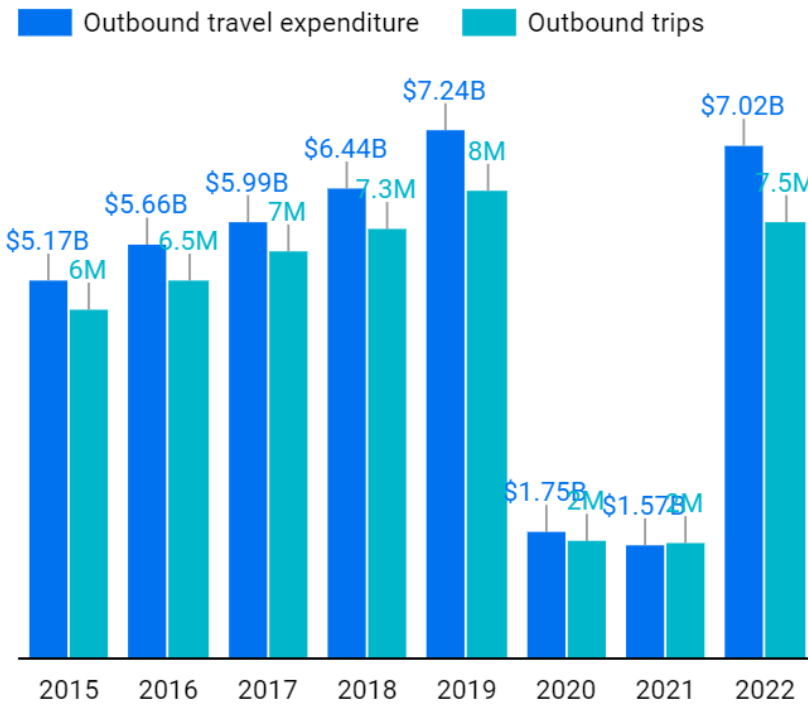
GDP and Consumer spending, % annual change

■ GDP change ■ Consumer spend



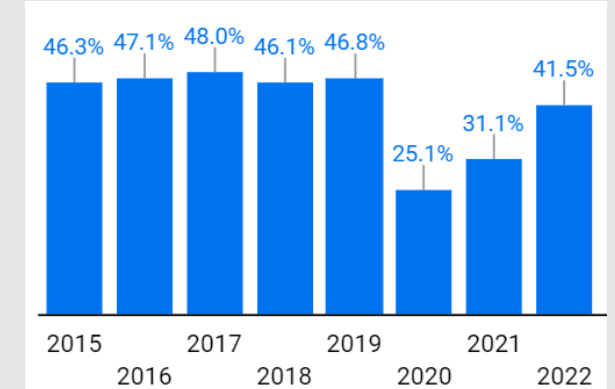
Share of short trips (1-3 nights),
 % all outbound trips (2022)
36.7%

Outbound trips and travel expenditure

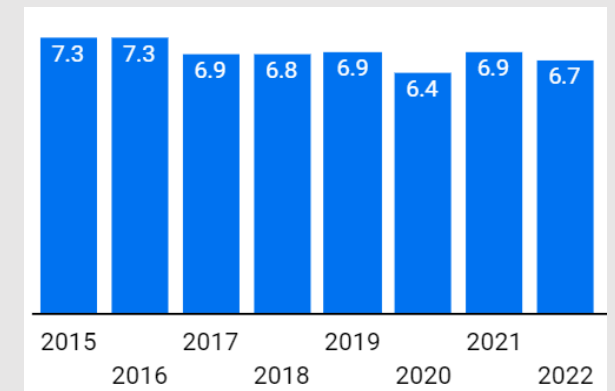


Average spend
 per outbound trip (2019)
904 \$

Outbound travel intensity
1.62 trips
 per inhabitant (2019)



Average length of stay, nights, all outbound trips



Share of leisure,
 % all outbound trips (2022)
93.4%



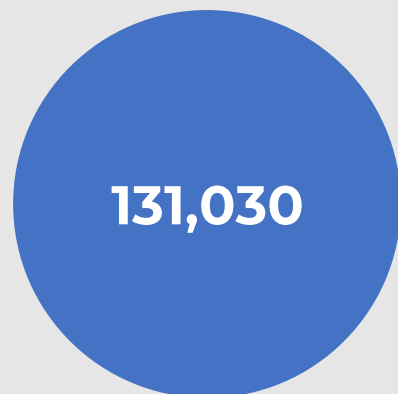
Arrivals & nights in paid accommodation in Luxembourg



Nights, arrivals & length of stay in paid accommodation 2023



**Nights,
paid accommodation, 2023**



+42% (vs. 2022)
+1% (vs. 2019)

**Arrivals,
paid accommodation, 2023**



+50% (vs. 2022)
+8% (vs. 2019)

**Average length of stay,
paid accommodation, 2023**



-0.11 days (vs. 2022)
-0.13 days (vs. 2019)

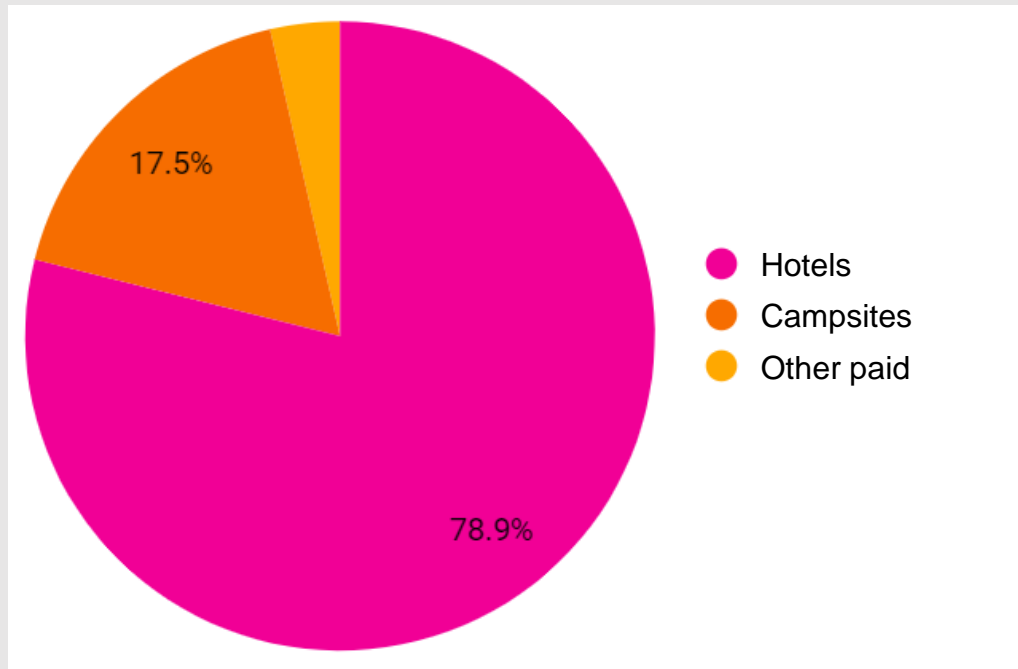


Nights & arrivals in paid accommodation

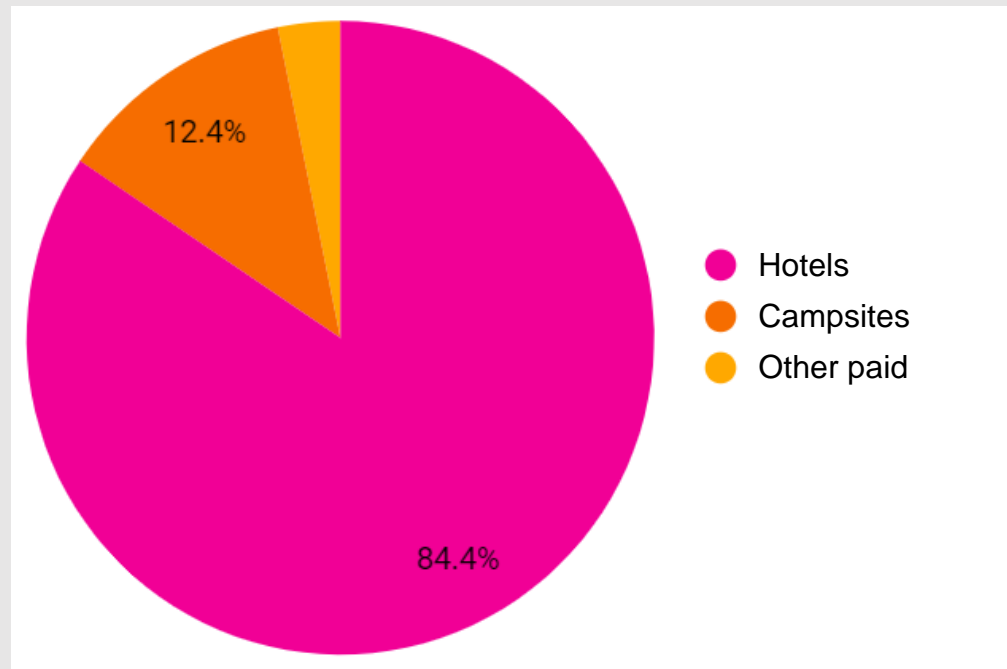


Type of accommodation, 2023

Nights, paid accommodation, 2023



Arrivals, paid accommodation, 2023



Hotels	103.394	+37% (vs. 2022)- 5% (vs. 2019)
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Campsites	22.956	+68% (vs. 2022)+ 78% (vs. 2019)
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Other paid accomm.	4.680	+53% (vs. 2022)- 43% (vs. 2019)
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Hotels	59.328	+47% (vs. 2022) +3% (vs. 2019)
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Campsites	8.697	+81% (vs. 2022)+ 71% (vs. 2019)
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Other paid accomm.	2.250	+35% (vs. 2022)- 14% (vs. 2019)
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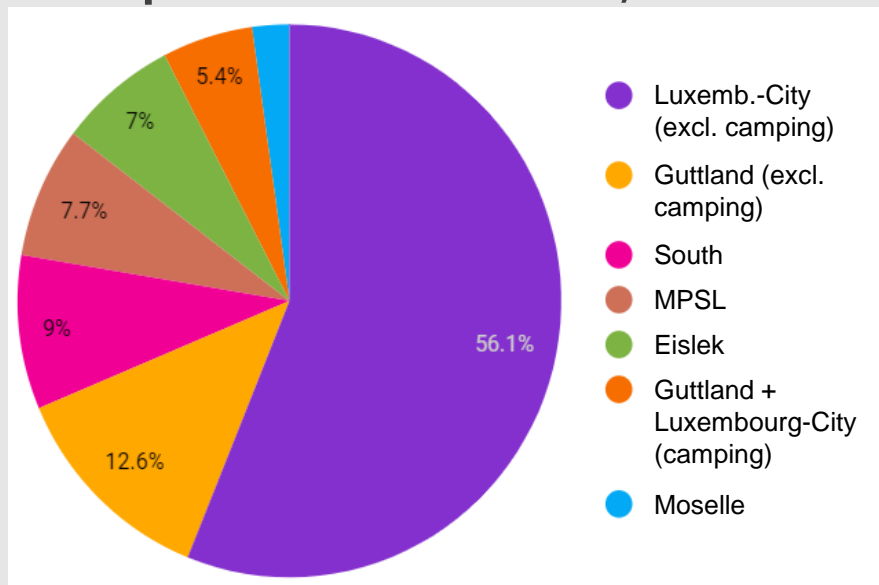


Nights & arrivals in paid accommodation

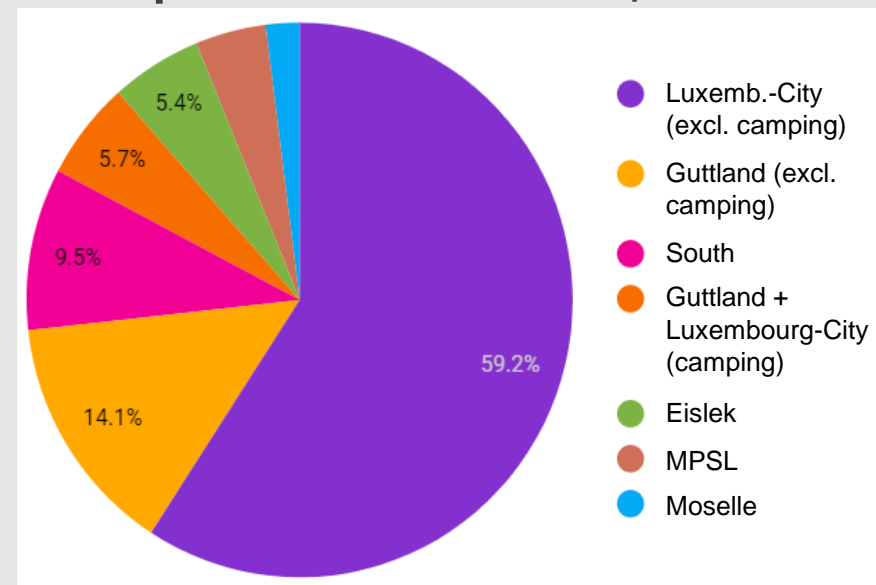
Regions, 2023



Nights, paid accommodation, 2023



Arrivals, paid accommodation, 2023



Lux.-City (excl. camping)	73.511	+30% (vs. 2022) -0% (vs. 2019)
Guttland (excl. camping)	16.451	+46% (vs. 2022) -10% (vs. 2019)
South	11.794	+91% (vs. 2022) +48% (vs. 2019)
MPSL	10.083	+76% (vs. 2022) +44% (vs. 2019)
Eislek	9.231	+29% (vs. 2022) -43% (vs. 2019)
Guttland/Lux.-City (camping)	7.066	+119% (vs. 2022) +185% (vs. 2019)
Moselle	2.894	+31% (vs. 2022) -19% (vs. 2019)

Lux.-City (excl. camping)	41.581	+37% (vs. 2022) +5% (vs. 2019)
Guttland (excl. camping)	9.898	+59% (vs. 2022) +12% (vs. 2019)
South	6.645	+110% (vs. 2022) +37% (vs. 2019)
Guttland/Lux.-City (camping)	4.026	+113% (vs. 2022) +151% (vs. 2019)
Eislek	3.783	+54% (vs. 2022) -35% (vs. 2019)
MPSL	2.935	+59% (vs. 2022) +20% (vs. 2019)
Moselle	1.407	+69% (vs. 2022) -27% (vs. 2019)

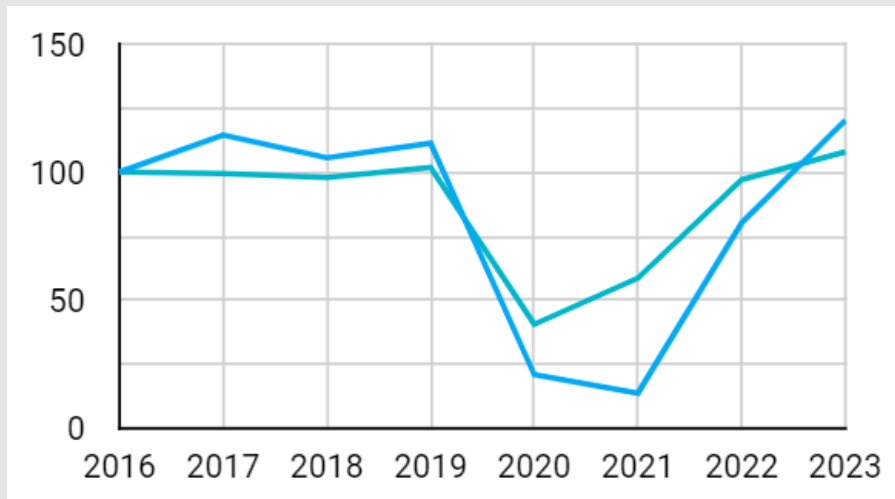


Arrivals in paid accommodation

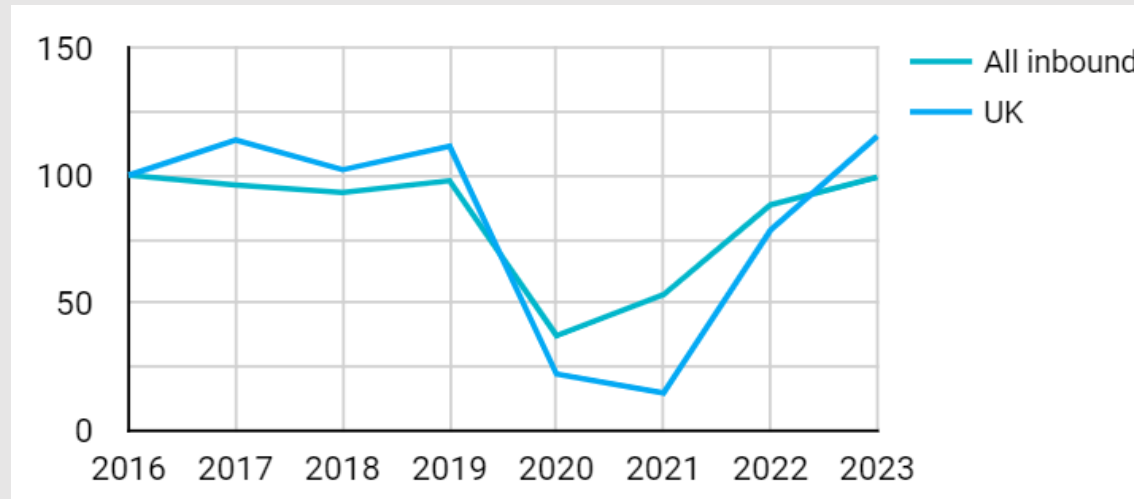
Trends 2016-2023



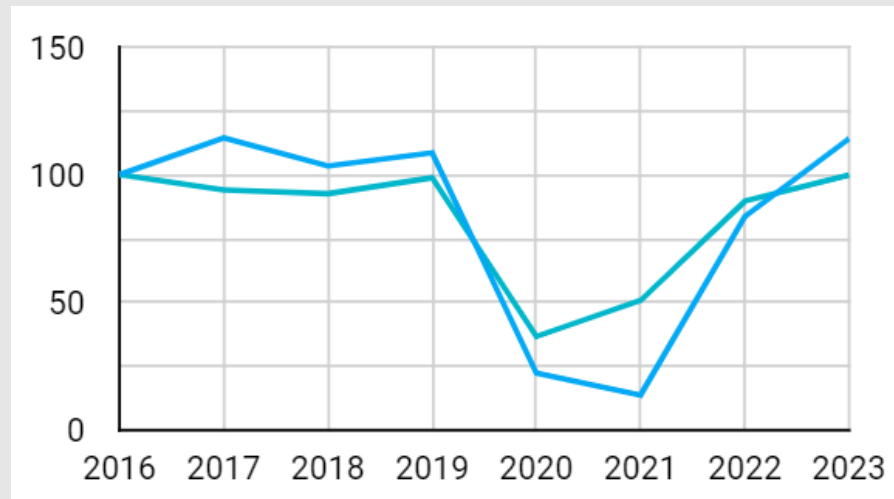
All paid accommodation, national (2016 = Index 100)



Hotels, national (2016 = Index 100)



All paid accommodation (*), Luxembourg City (2016 = Index 100)



(*), excluding camping.
Source: Statoc

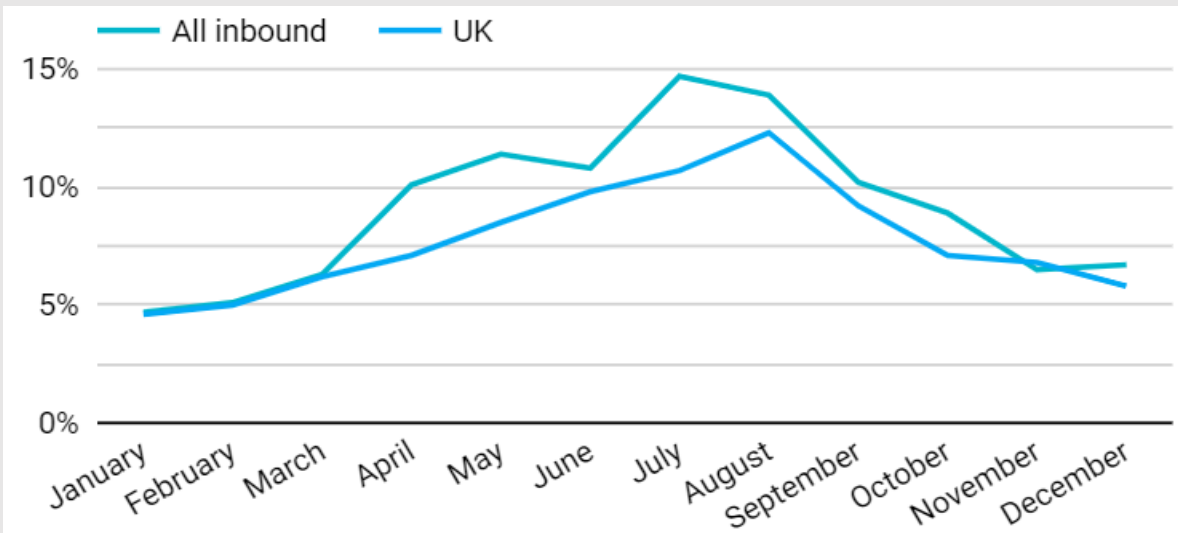


Arrivals in paid accommodation

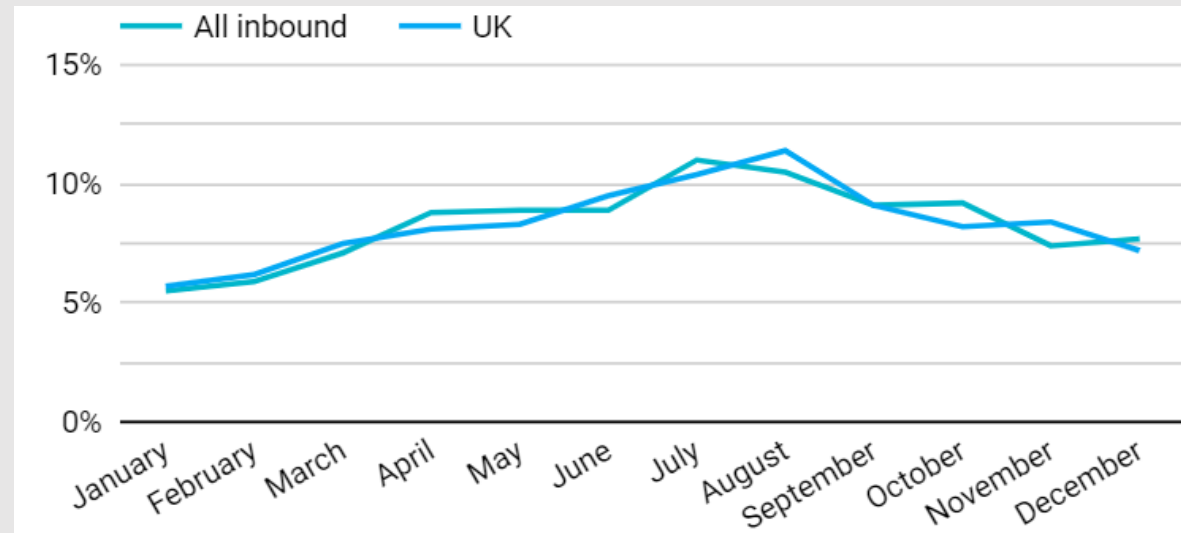
Seasonality



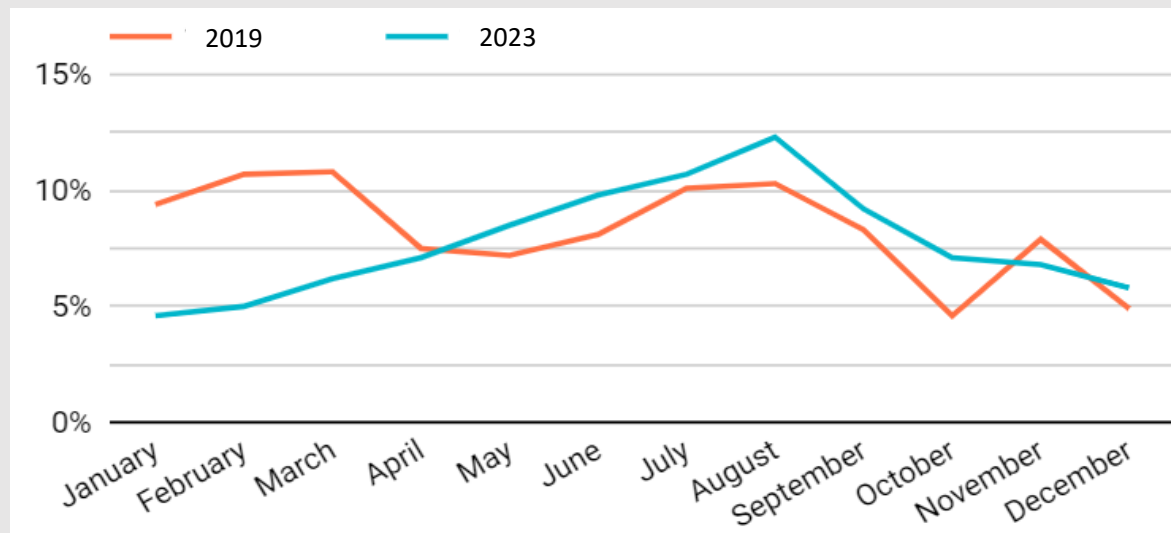
All paid accommodation, 2023



Hotels, 2023



All paid accommodation, arrivals from the UK





Short-term rentals

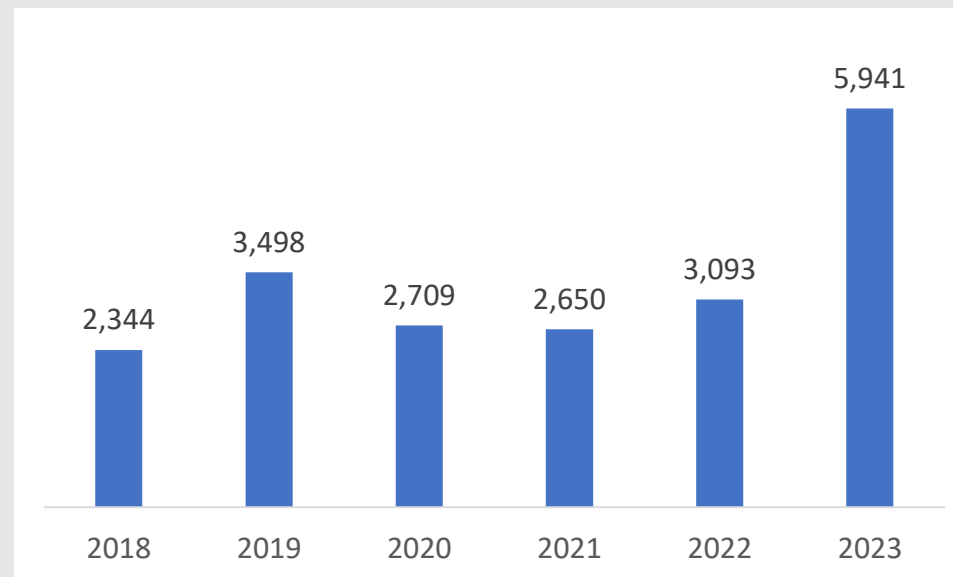


**Nights,
Short-term rentals, 2023**



+9% (vs. 2022)
-49% (vs. 2019)

**Nights,
Short-term rentals, 2018-2023**





Nights, arrivals & length of stay in paid accommodation 2023



**Nights,
paid accommodation, 2023**



+30% (vs. 2022)
+45% (vs. 2019)

**Arrivals,
paid accommodation, 2023**



+37% (vs. 2022)
+48% (vs. 2019)

**Average length of stay,
paid accommodation, 2023**



-0.12 days (vs. 2022)
-0.06 days (vs. 2019)

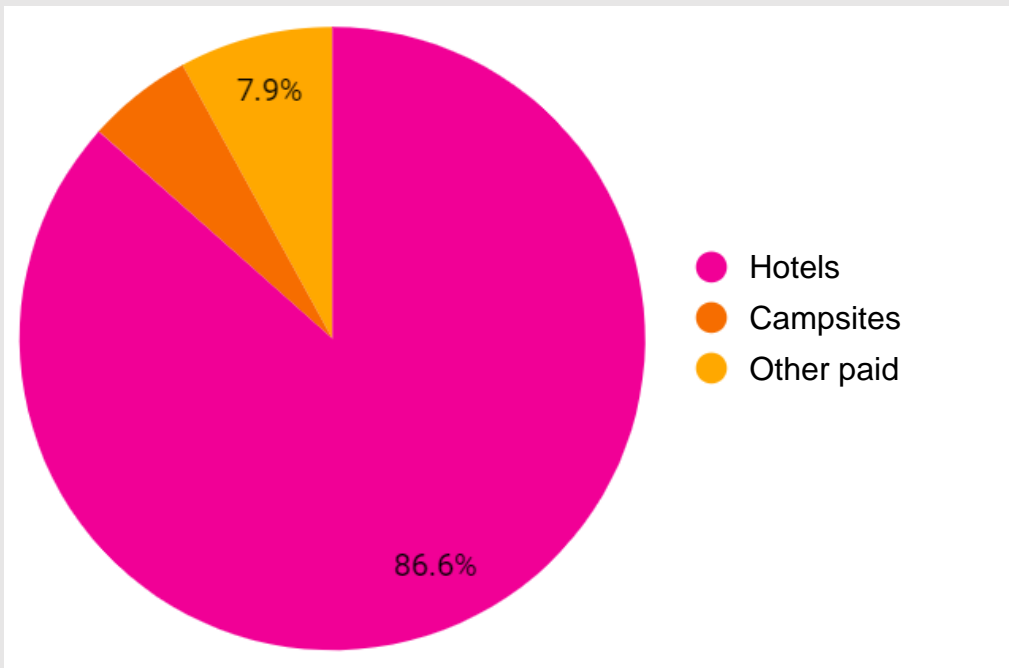


Nights & arrivals in paid accommodation

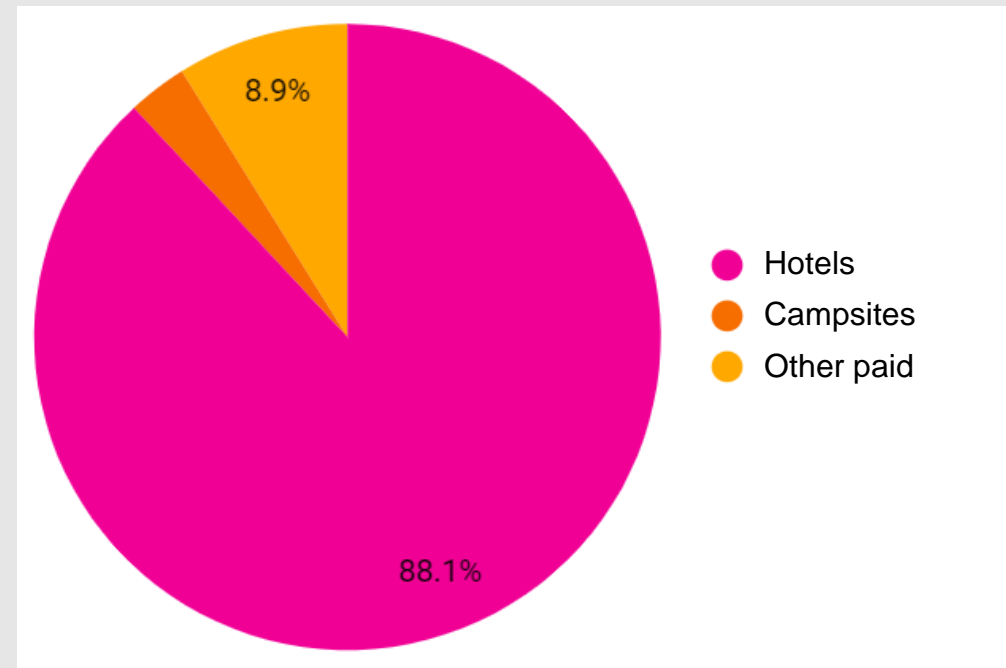


Type of accommodation, 2023

Nights, paid accommodation, 2023



Arrivals, paid accommodation, 2023



Hotels	17.745	+31% (vs. 2022) +43% (vs. 2019)
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Other paid accomm.	1.629	+24% (vs. 2022) +19% (vs. 2019)
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Campsites	1.120	+17% (vs. 2022) +196% (vs. 2019)
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Hotels	8.841	+37% (vs. 2022) +48% (vs. 2019)
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Other paid accomm.	890	+58% (vs. 2022) +39% (vs. 2019)
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Campsites	308	-3% (vs. 2022) +100% (vs. 2019)
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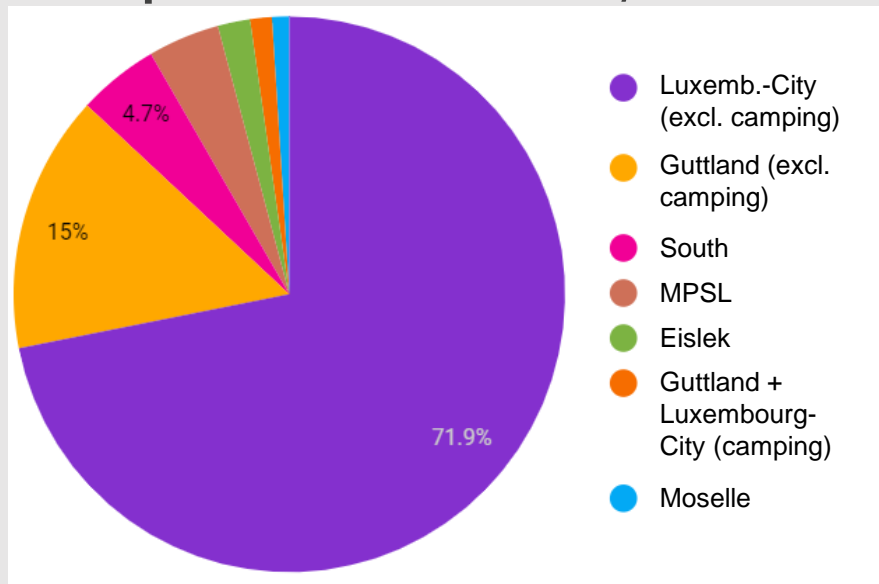


Nights & arrivals in paid accommodation

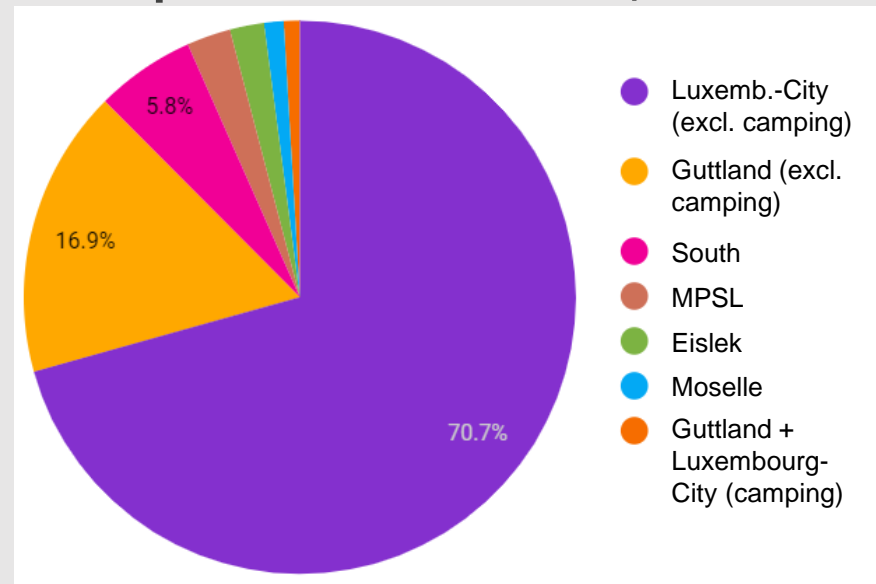
Regions, 2023



Nights, paid accommodation, 2023



Arrivals, paid accommodation, 2023



Lux.-City (excl. camping)	14.732	+40% (vs. 2022)	+48% (vs. 2019)
Guttland (excl. camping)	3.076	+20% (vs. 2022)	+30% (vs. 2019)
South	970	-22% (vs. 2022)	+6% (vs. 2019)
MPSL	859	+19% (vs. 2022)	+118% (vs. 2019)
Eislek	389	+66% (vs. 2022)	+43% (vs. 2019)
Guttland/Lux.-City (camping)	261	+3% (vs. 2022)	+193% (vs. 2019)
Moselle	207	-11% (vs. 2022)	+22% (vs. 2019)
Lux.-City (excl. camping)	7.093	+41% (vs. 2022)	+48% (vs. 2019)
Guttland (excl. camping)	1.693	+36% (vs. 2022)	+78% (vs. 2019)
South	585	+20% (vs. 2022)	+3% (vs. 2019)
MPSL	258	+21% (vs. 2022)	+80% (vs. 2019)
Eislek	201	+63% (vs. 2022)	+41% (vs. 2019)
Moselle	115	+3% (vs. 2022)	+35% (vs. 2019)
Guttland/Lux.-City (camping)	94	-15% (vs. 2022)	+44% (vs. 2019)

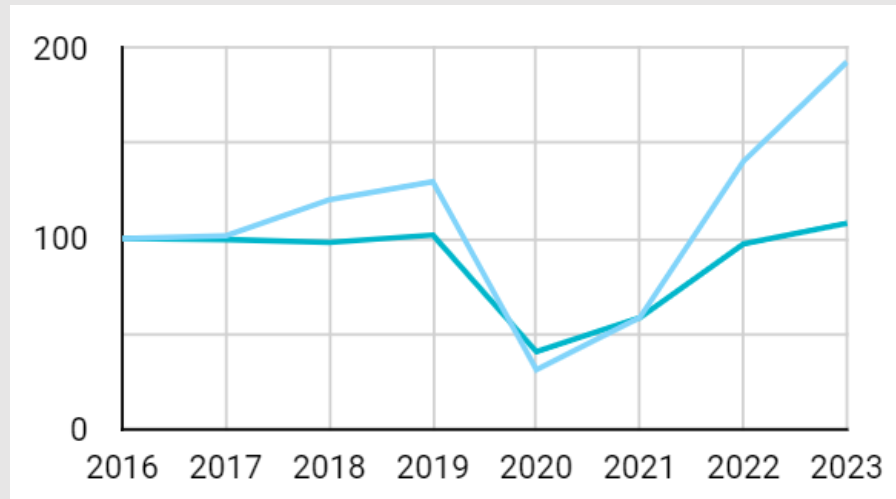


Arrivals in paid accommodation

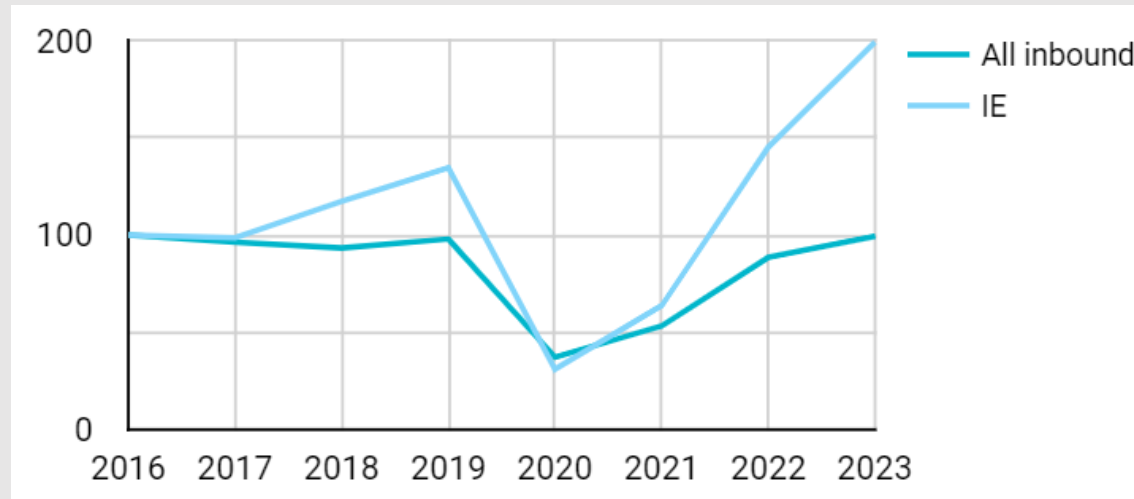
Trends 2016-2023



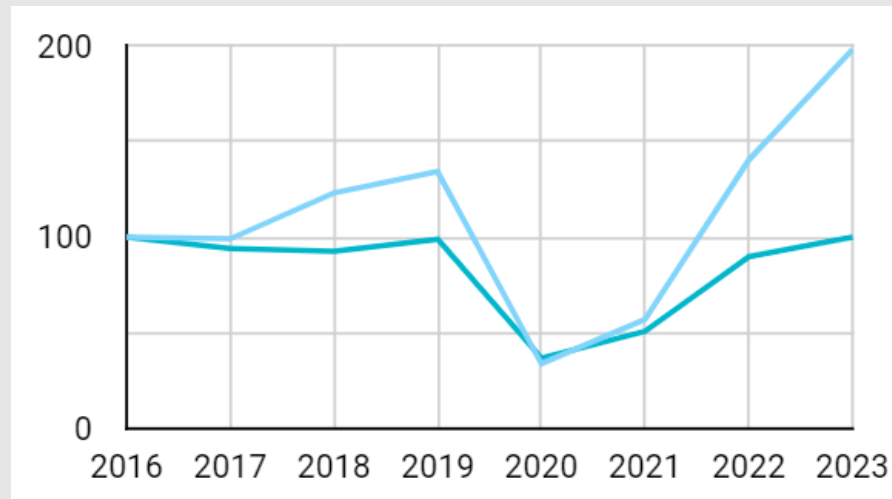
All paid accommodation, national (2016 = Index 100)



Hotels, national (2016 = Index 100)



All paid accommodation (*), Luxembourg City (2016 = Index 100)



(*) excluding camping.
Source: Statec



Short-term rentals

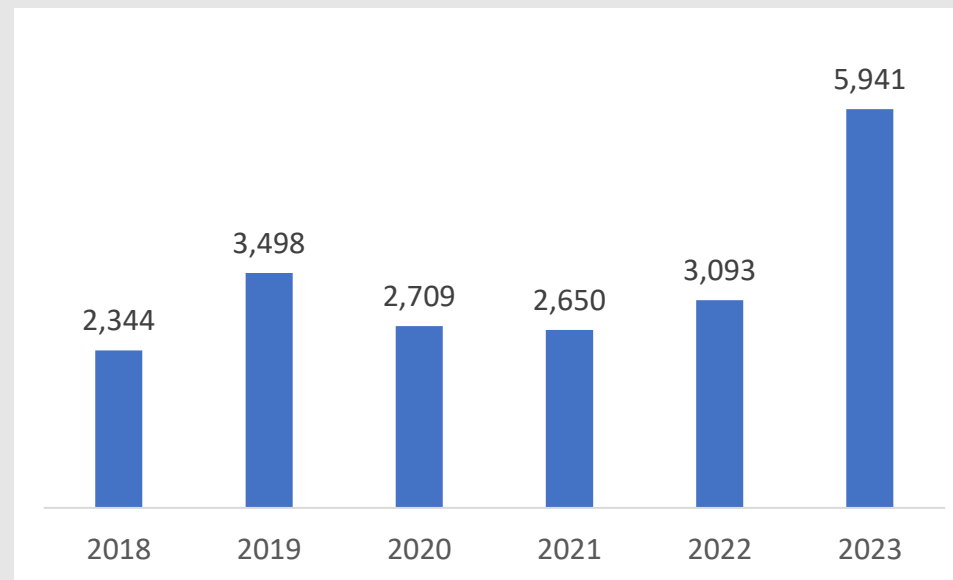


**Nights,
Short-term rentals, 2023**



+92% (vs. 2022)
+70% (vs. 2019)

**Nights,
Short-term rentals, 2018-2023**





Characteristics of British & Irish inbound trips to Luxembourg

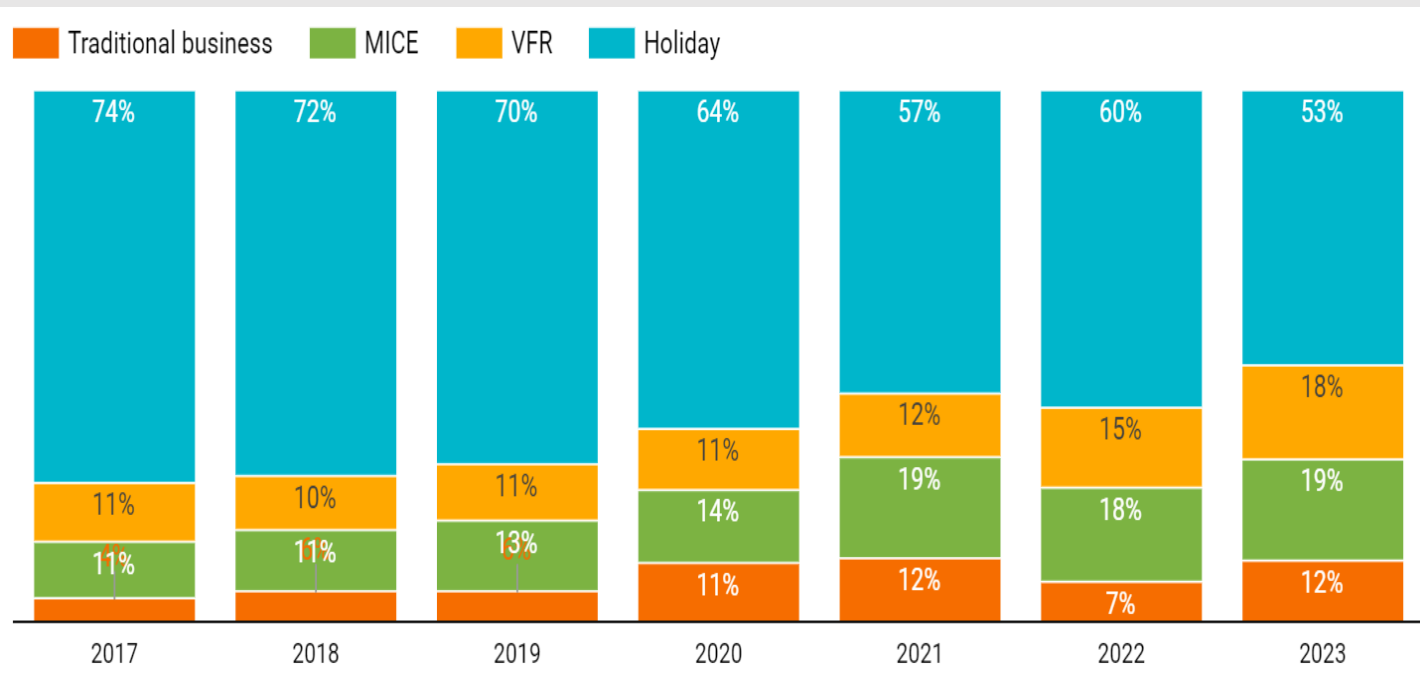


British trips to Luxembourg with overnight (all accommodation)



Purpose of visit, 2017-2023

British trips to Luxembourg, 2017-2023



2023

	UK to Luxembourg	Europe to Luxembourg
Holiday	53%	62%
VFR	18%	15%
MICE	19%	14%
Traditional Business	12%	9%

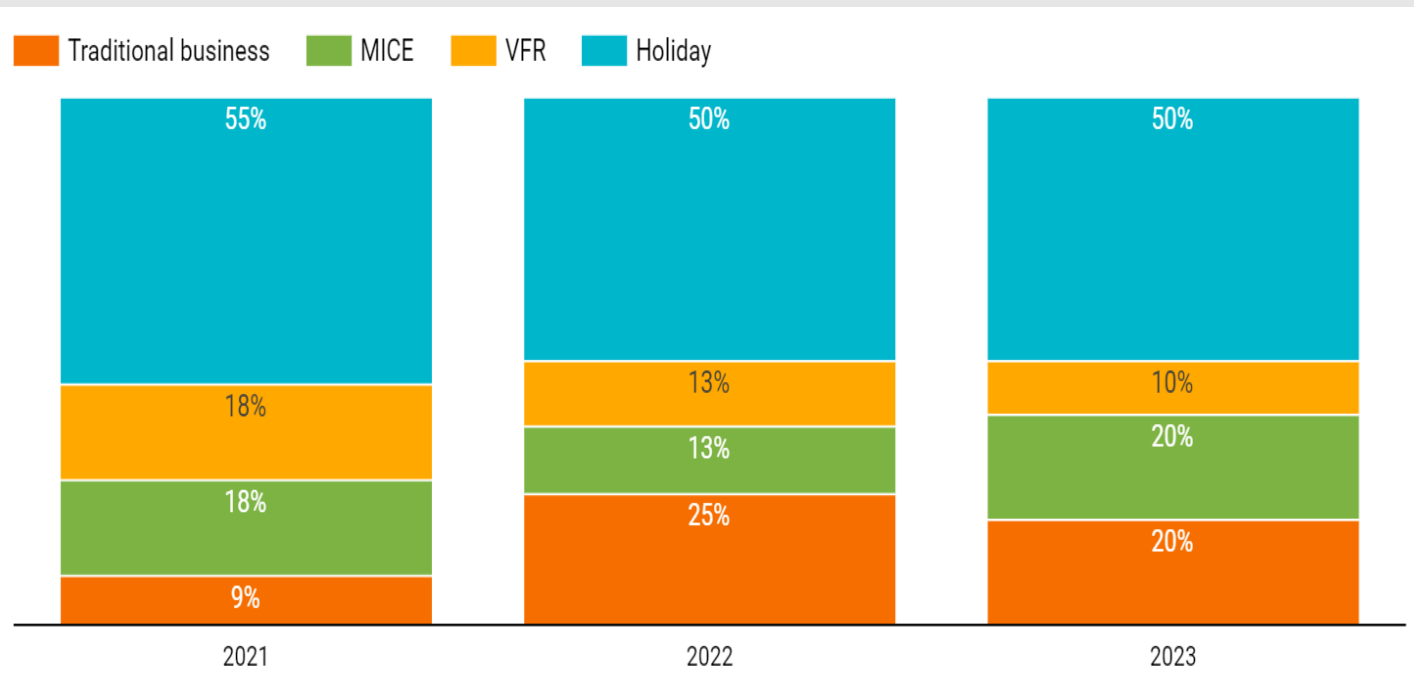


Irish trips to Luxembourg with overnight (all accommodation)



Purpose of visit, 2021-2023

Irish trips to Luxembourg, 2021-2023



2023

Ireland to Luxembourg Europe to Luxembourg

Holiday	50%	62%
VFR	10%	15%
MICE	20%	14%
Traditional Business	20%	9%



Travel behaviour of British leisure visitors in Luxembourg



Holiday types

Inbound leisure visitors with overnight, 2023



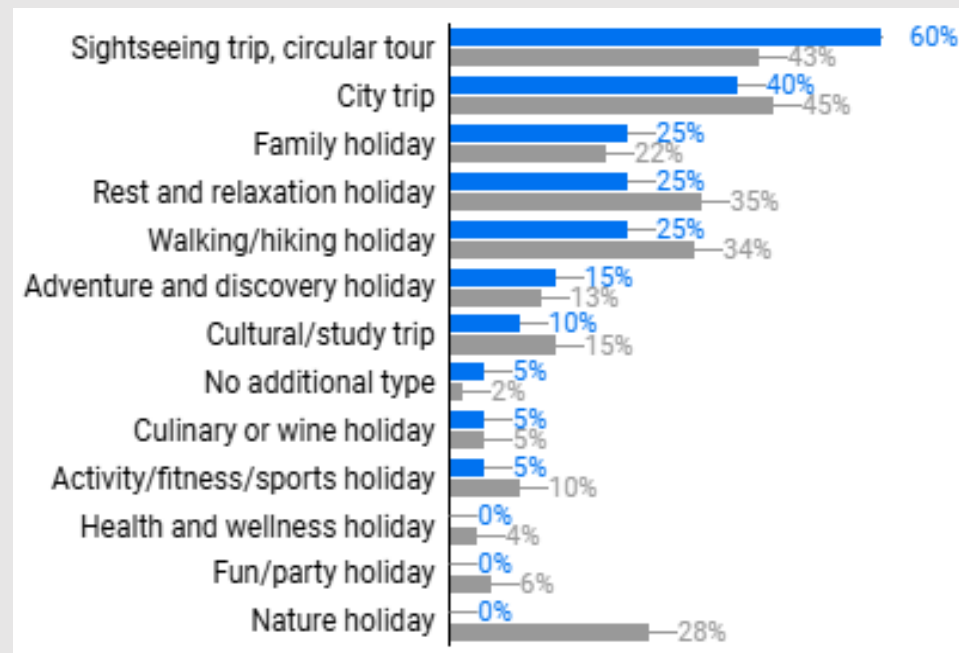
UK

All inbound

Main holiday types



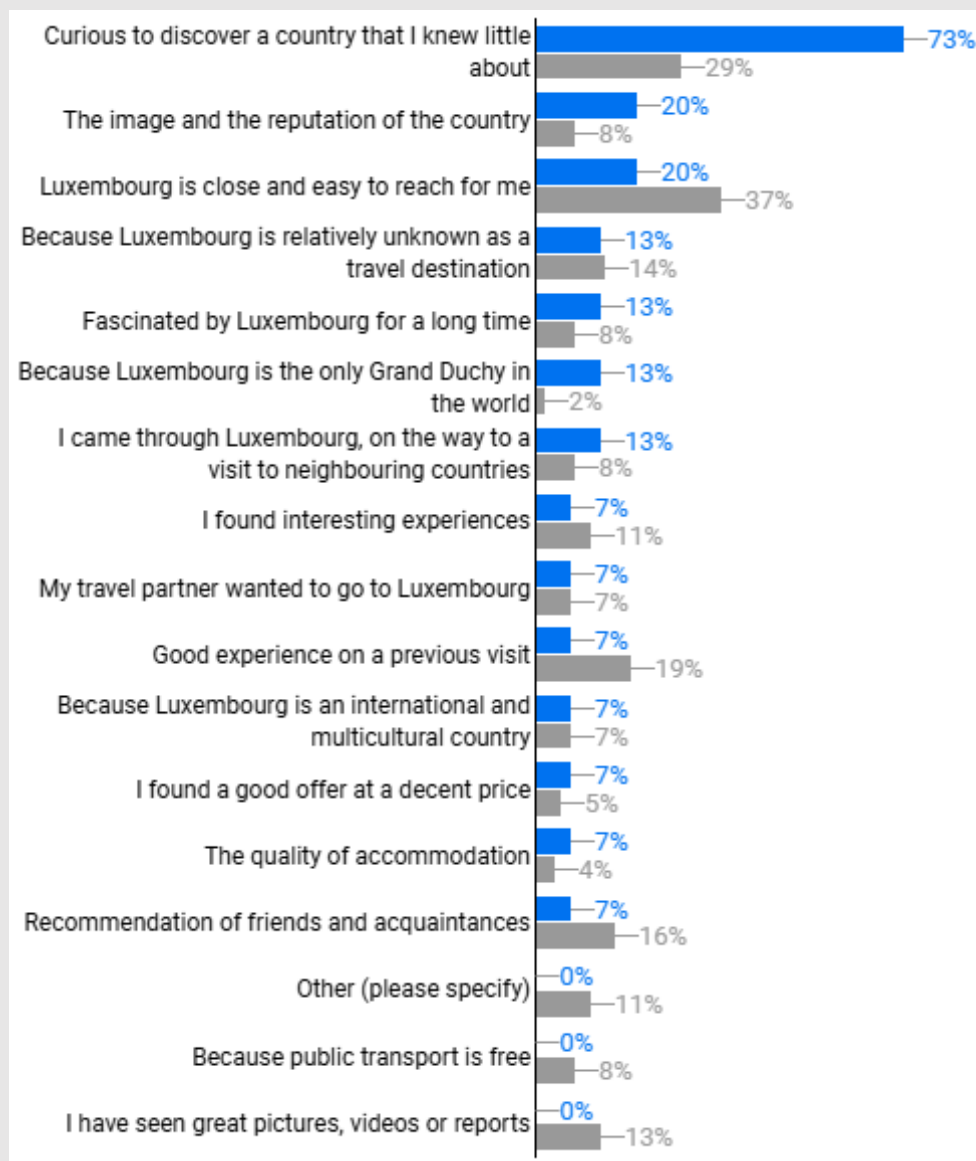
Additional holiday types





Key decision criteria for choosing Luxembourg

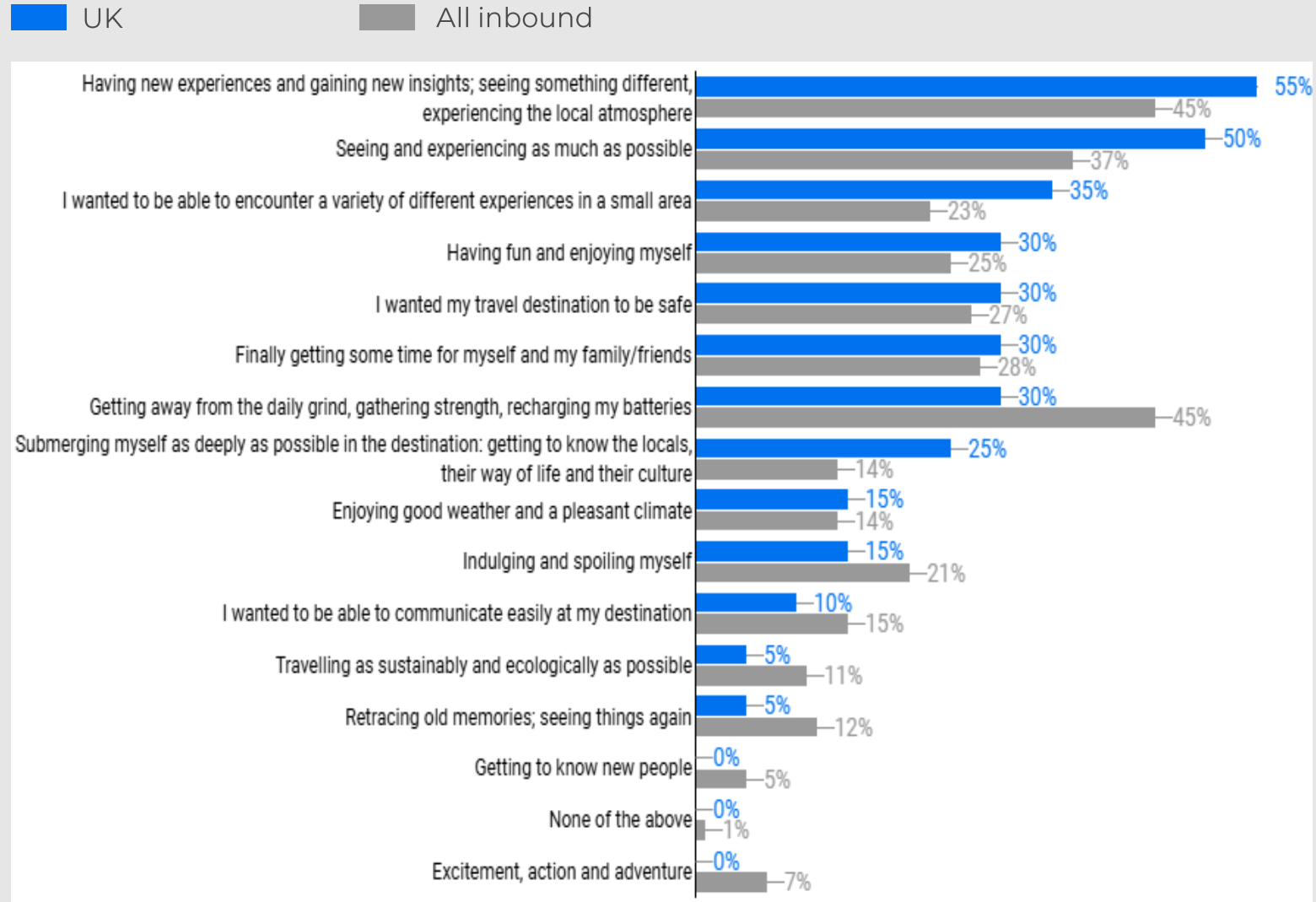
Inbound leisure visitors with overnight (*), 2023





Key travel motivations

Inbound leisure visitors with overnight, 2023

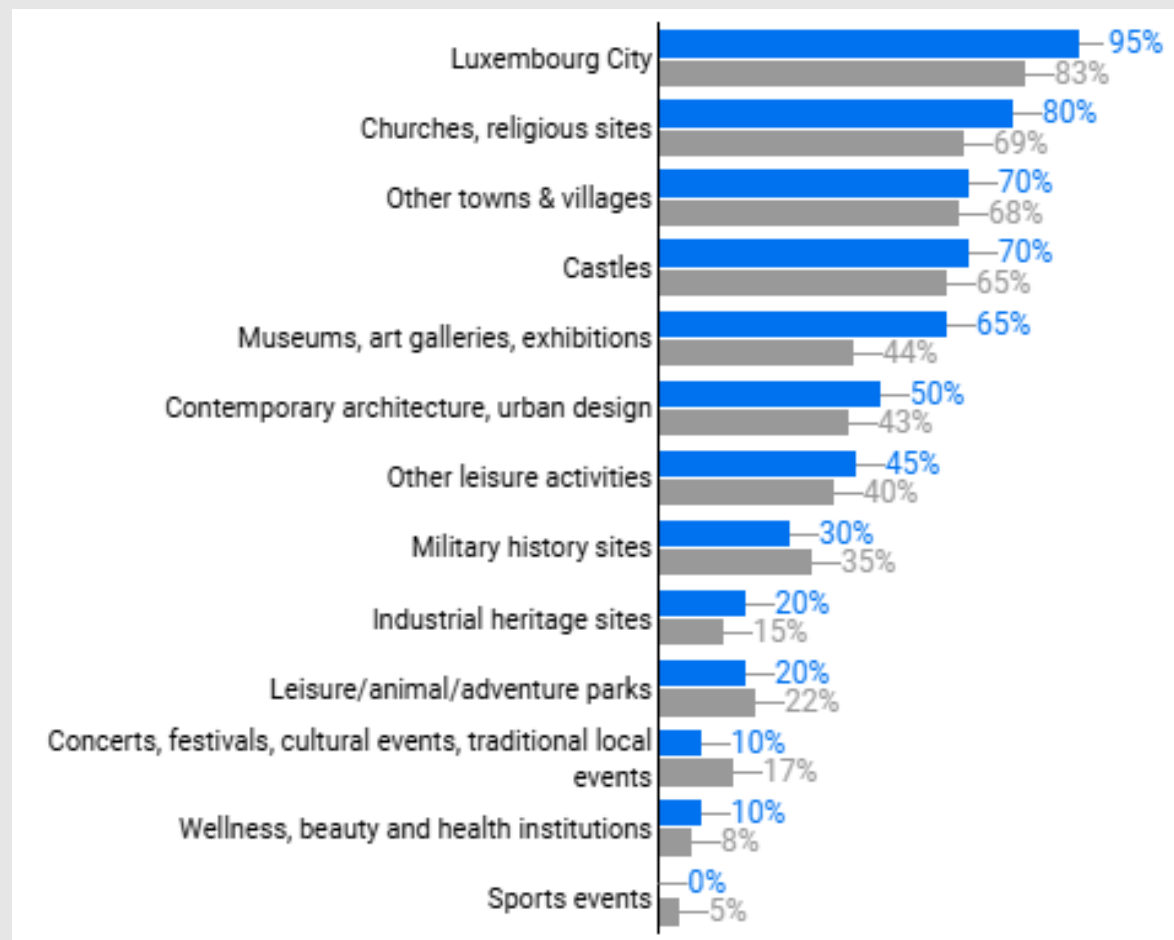




Type of places visited in Luxembourg

Inbound leisure visitors with overnight, 2023

UK All inbound





Activities undertaken in Luxembourg

Inbound leisure visitors with overnight, 2023



Non-sporting activities



Sporting activities





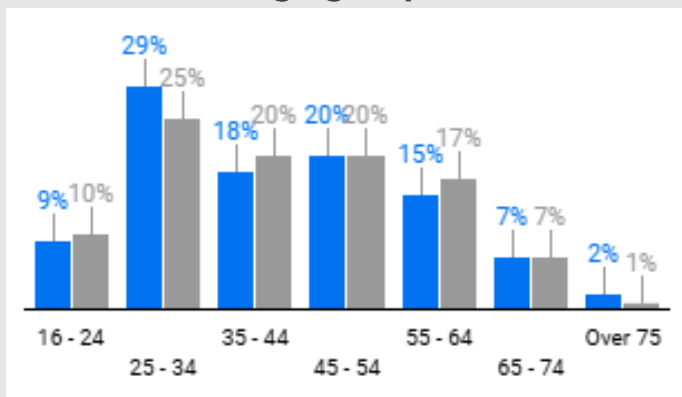
Transport, travel party, age, repeat visits and cross-border trips

Inbound leisure visitors with overnight, 2023

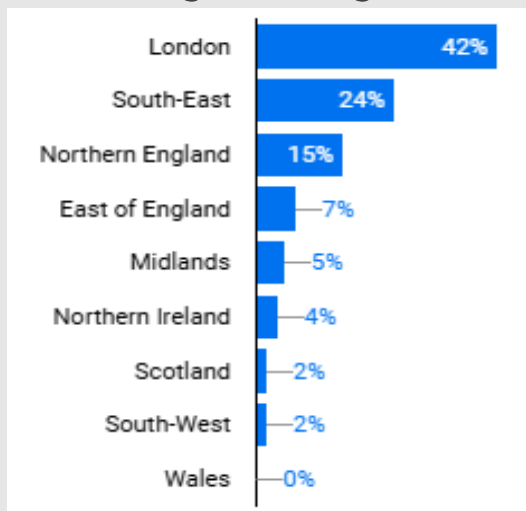


UK All inbound

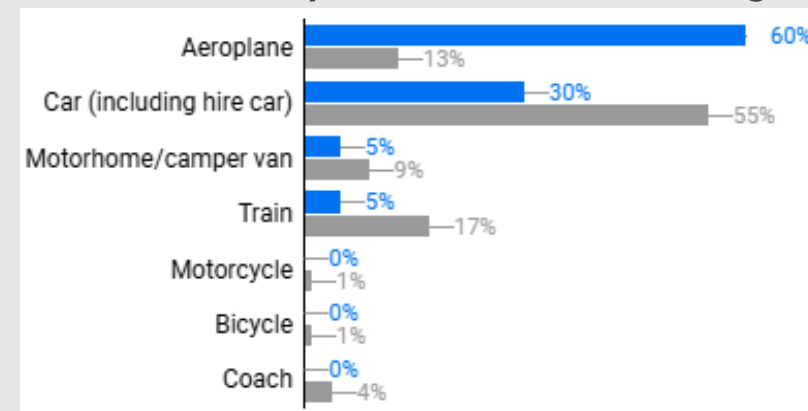
Age groups



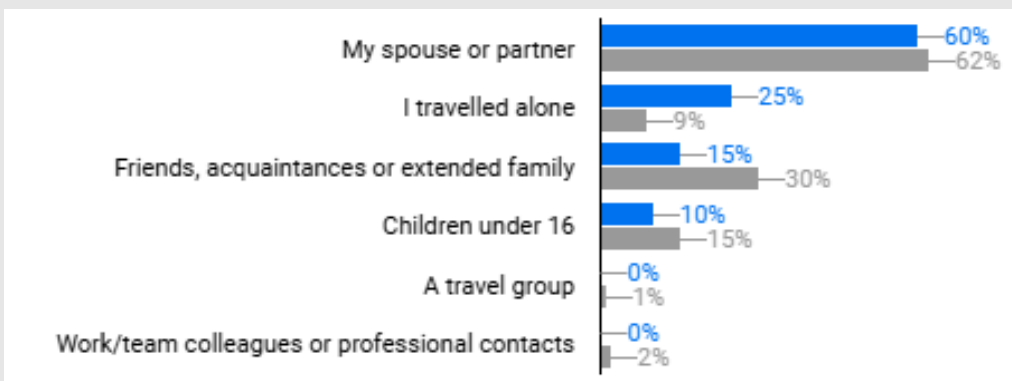
Region of origin



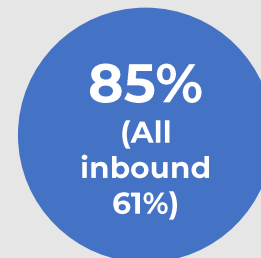
Mode of transport to access Luxembourg



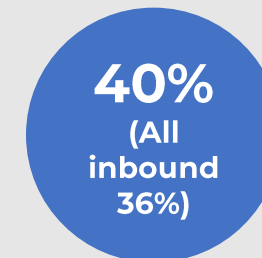
Travel party



First-time visitors



Visitors spending nights in Luxembourg and abroad during same trip



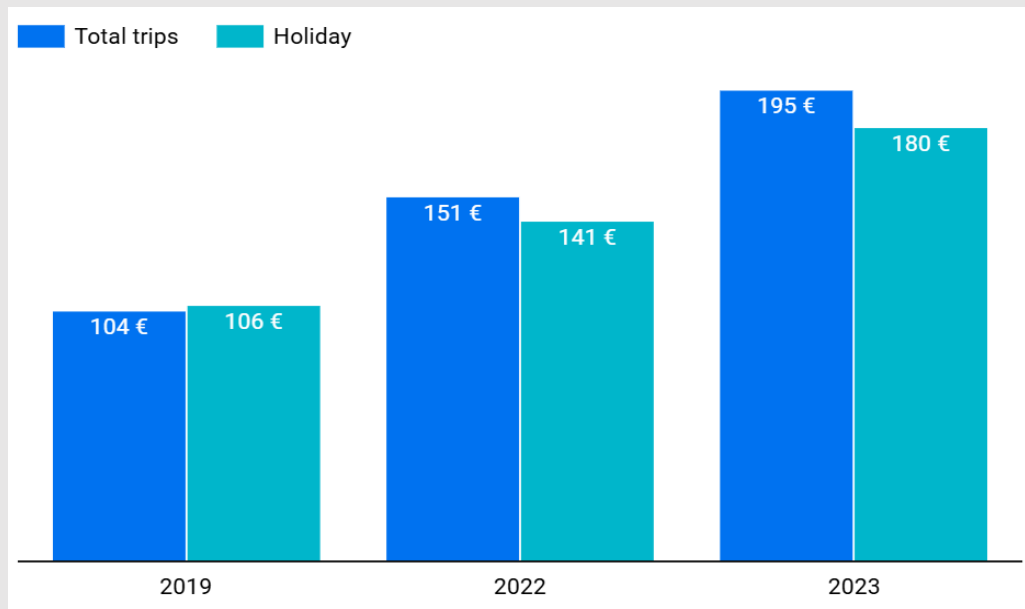


Expenditure

Inbound trips to Luxembourg with overnight



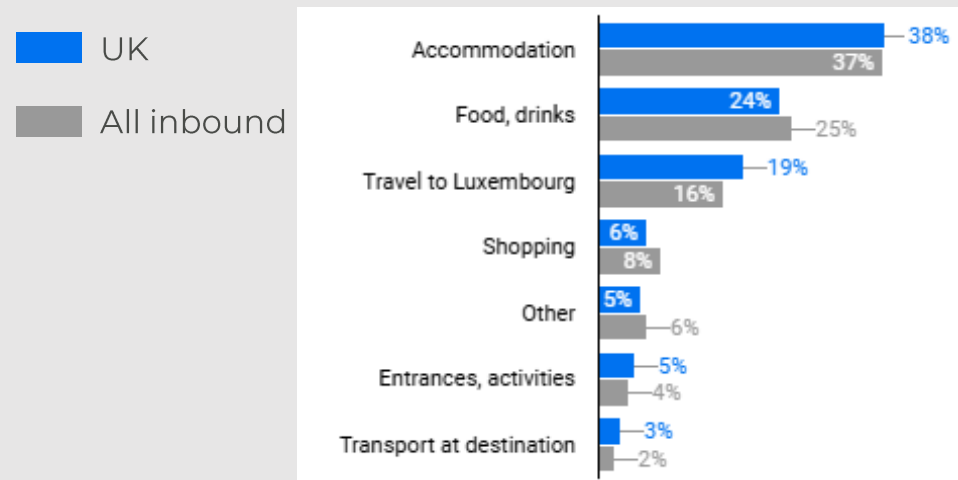
British trips to Luxembourg : average spend per pers. per day



2023

	UK to Luxembourg	Europe to Luxembourg
Spend/day/pers. on all trips	195 €	152 €
Spend/day/pers. on holiday trips	180 €	144 €

Expenditure of leisure inbound overnight visitors by categories, 2023



Quality vs. price orientation

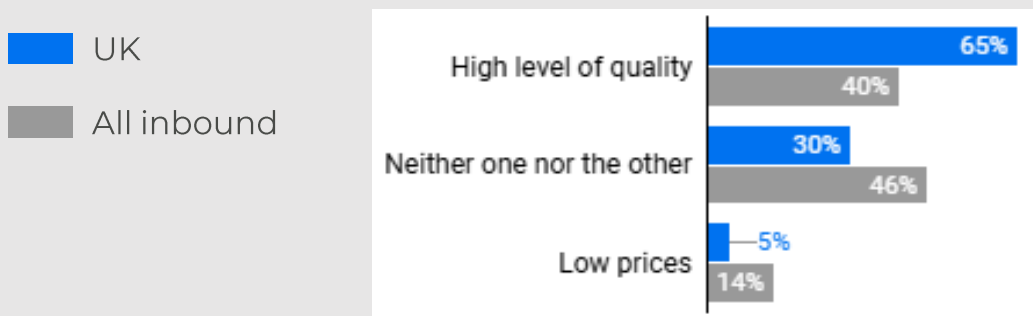
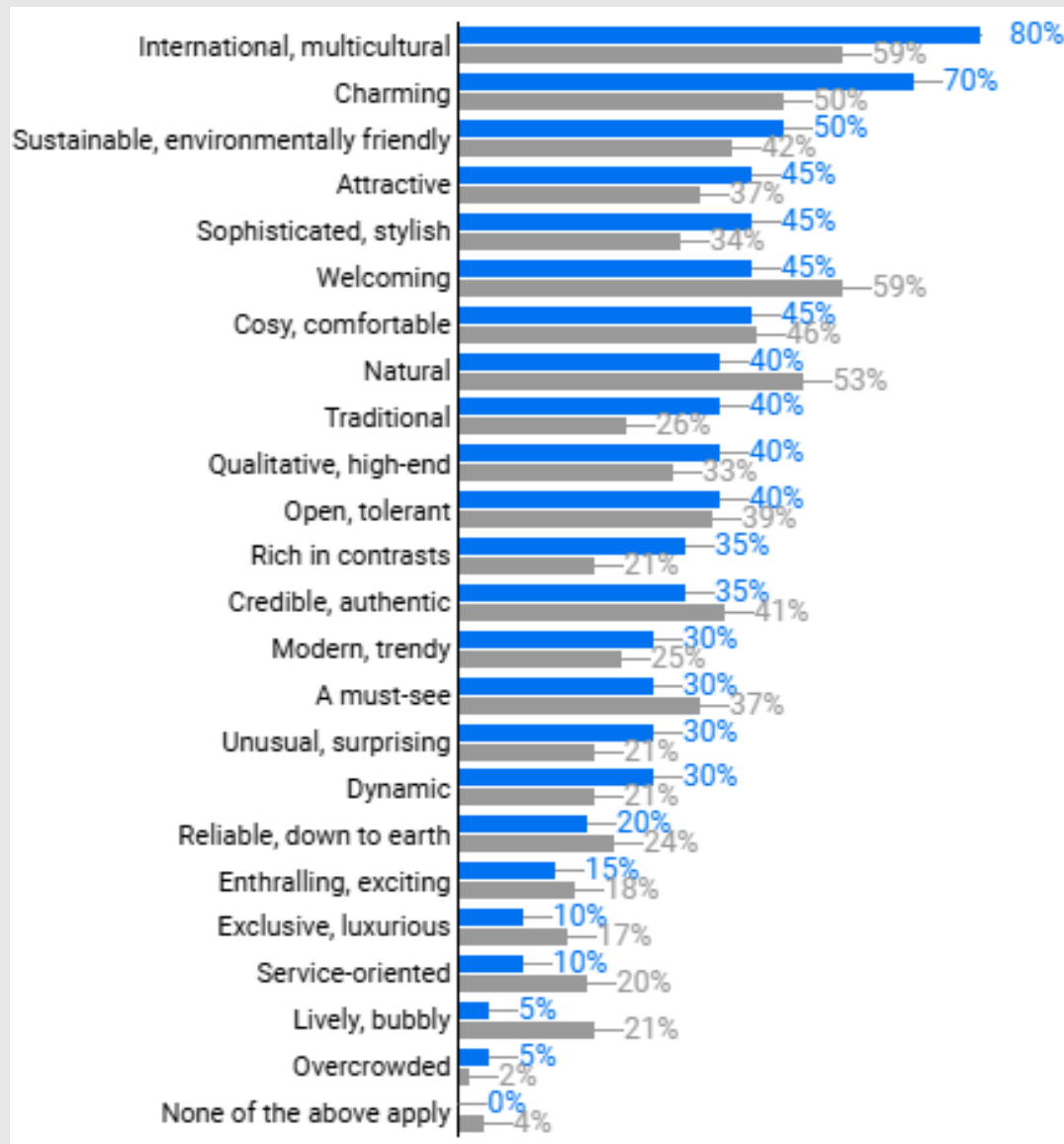




Image perception of Luxembourg

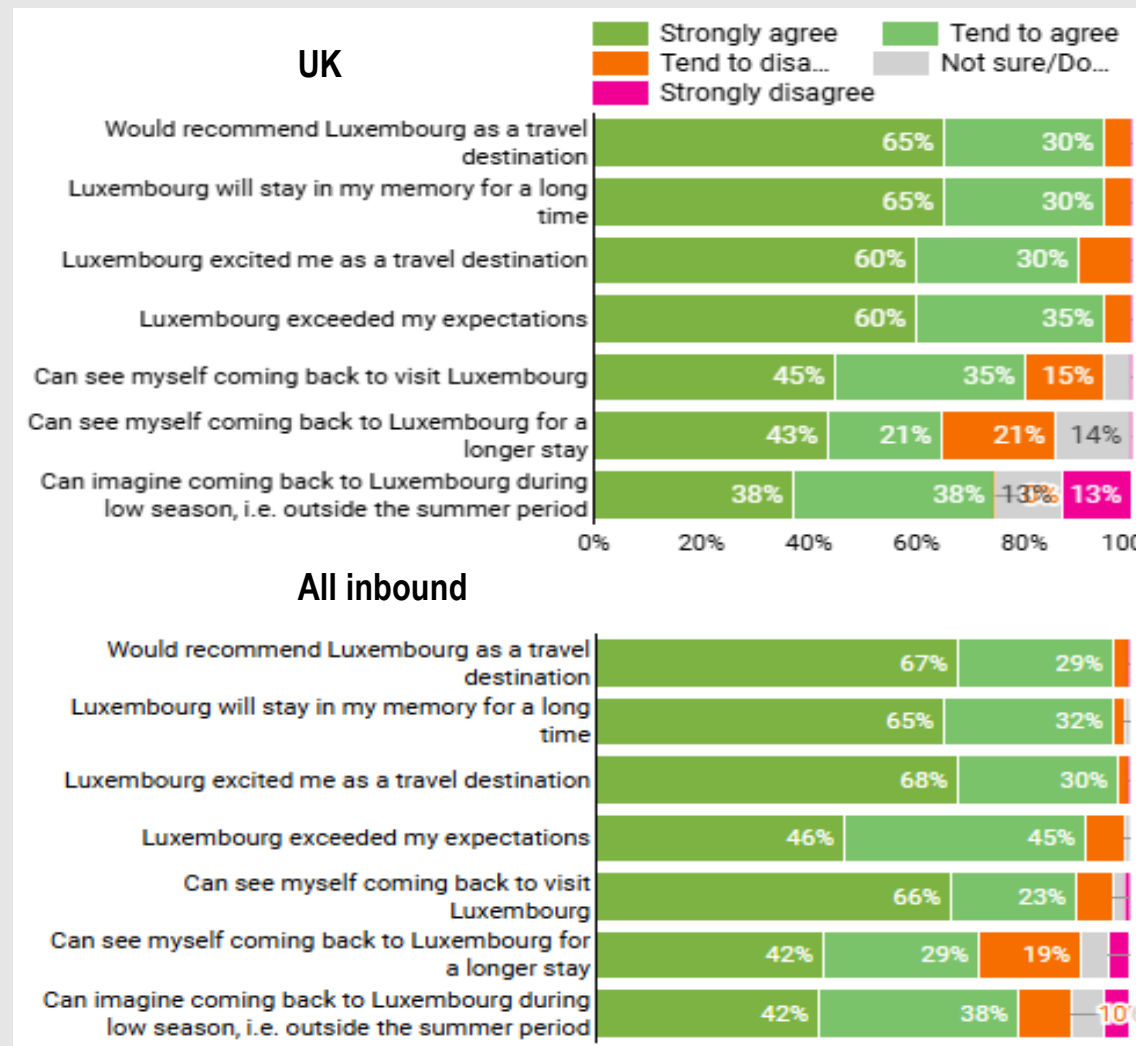
Inbound leisure visitors with overnight, 2023





Visitor satisfaction and recommendation

Inbound leisure visitors with overnight, 2023

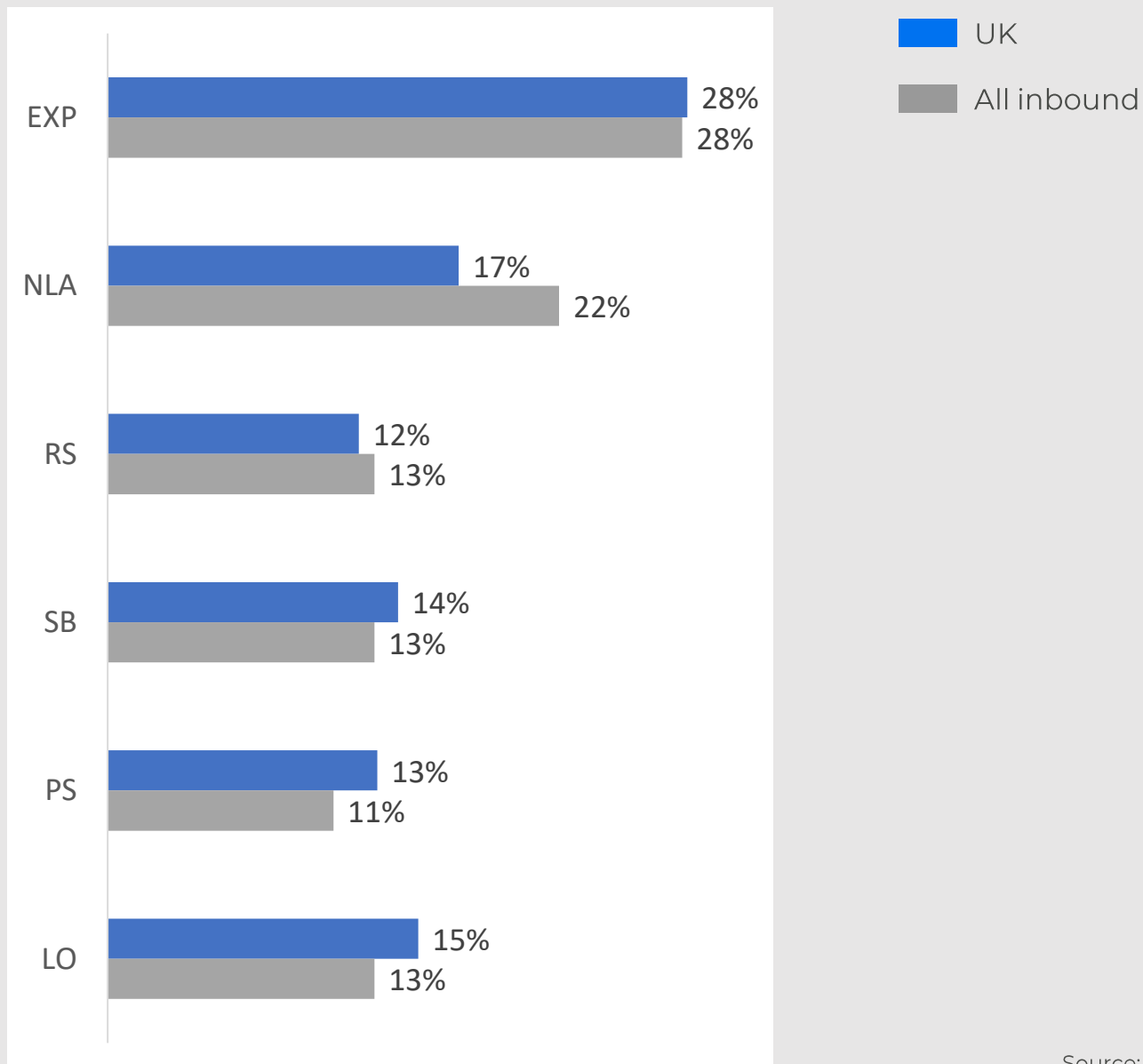




LFT Target Segments



- Explorers**
- Nature-Loving Actives**
- Relaxation Seekers**
- Short Breakers**
- Perfection Seekers**
- Leisure-Oriented**



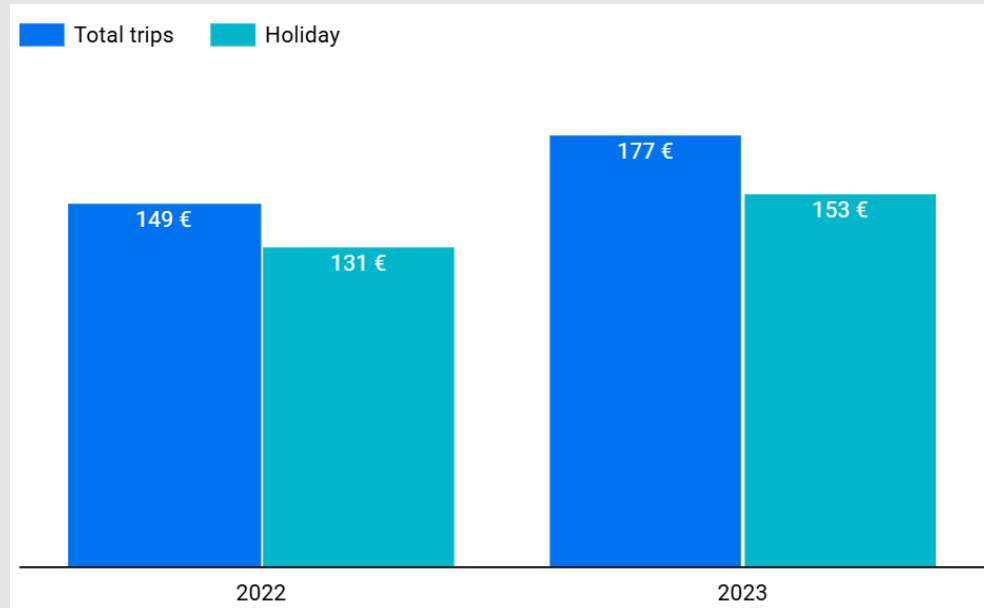


Expenditure



Inbound trips to Luxembourg with overnight

Irish trips to Luxembourg : average spend per pers. per day



2023

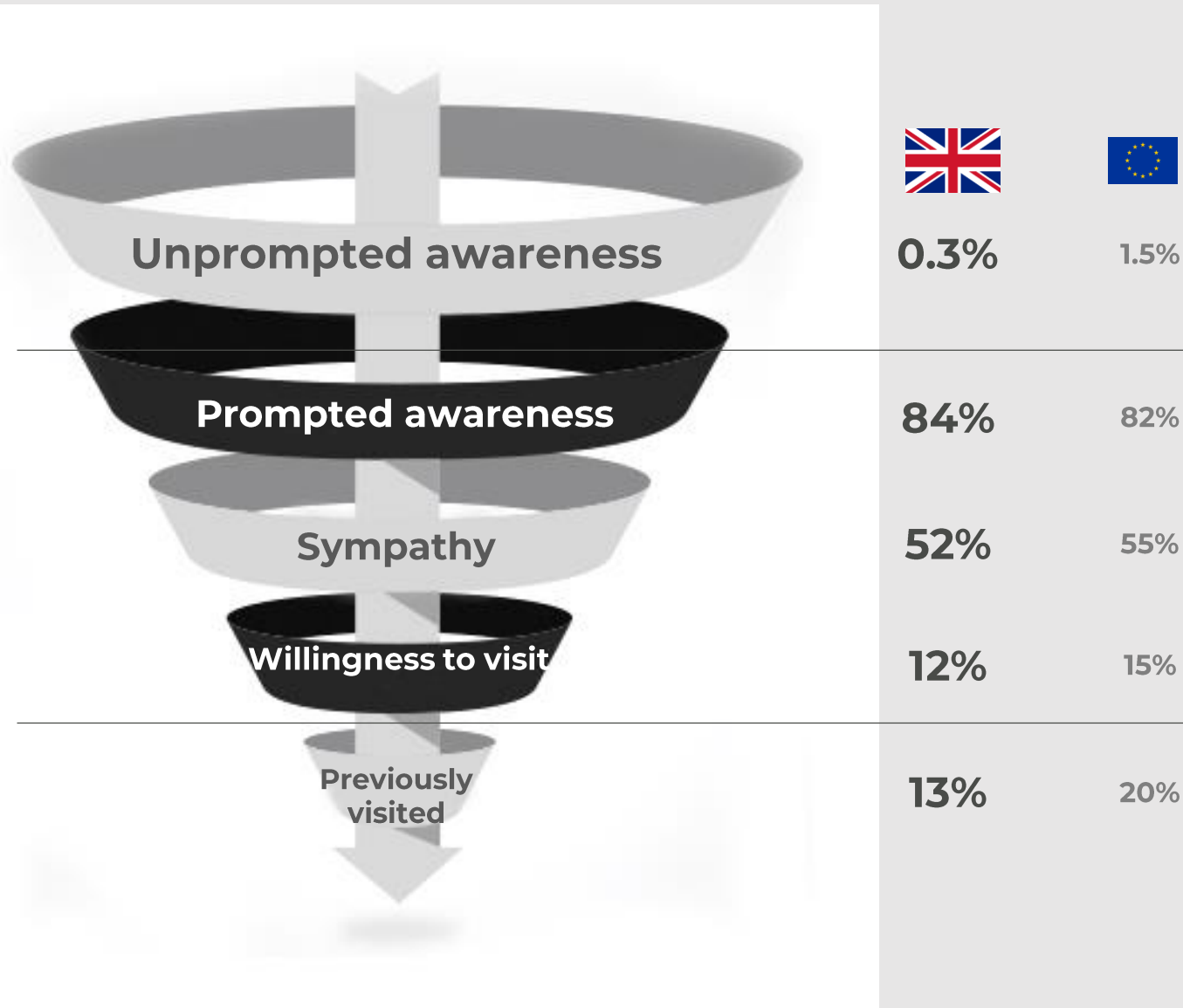
	Ireland to Luxembourg	Europe to Luxembourg
Spend/day/pers. on all trips	177 €	152 €
Spend/day/pers. on holiday trips	153 €	144 €



Brand strength & Growth potential

Brand Funnel 2024

Assessing Luxembourg's brand strength as a destination



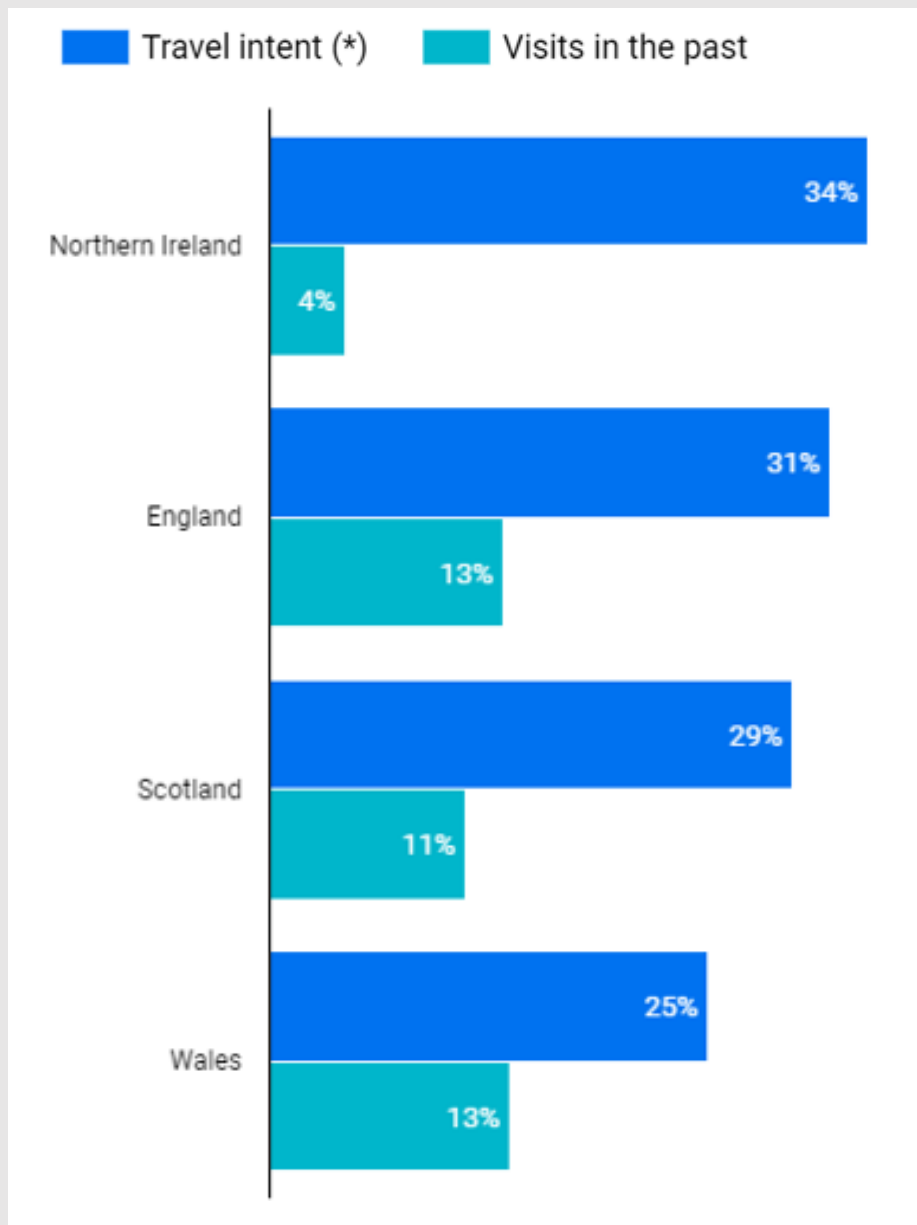
Core future visitor potential from the UK (*)
5.8 million

Source: LFT Brand & Potential Study.
(*) Based on travel intent for next 3 years.






Regional origin 2024

Past visitors and future potential



General theme interest (*)






Theme			
	Rank	Rank	% interested
Sightseeing	4	1	73%
Culinary	2	2	72%
Resting/Relaxation	1	3	71%
Architecture/townscapes	7	4	70%
Nature	3	5	70%
Immersive travel	6	6	68%
City	5	7	67%
Fun/entertainment	8	8	65%
History/Unesco	10	9	63%
Culture	11	10	63%
Castles	9	11	59%
Family	12	12	58%
Exchanging with locals	13	13	57%
Sustainability	15	14	56%
Travelling by train	18	15	55%
Hiking	17	16	54%
Countryside	22	17	54%
Events	16	18	53%
Luxury	24	19	53%
Learning/new skills	14	20	52%
Industrial heritage	28	21	50%
Shopping	23	22	49%
Adventure/action	19	23	49%
Nightlife (**)	20	24	48%
Wine	21	25	47%
Film locations	30	26	44%
Remembrance	26	27	43%
Wellness	25	28	40%
Active-sports	27	29	38%
Camping	29	30	36%
Cycling	31	31	28%
MTB	32	32	24%
Motorcycling	33	33	20%

(*) Interest in themes with regard to holiday trips with overnight (regardless of specific destinations).
Europe : average rank for source markets DE-BE-NL-FR-UK-CH-AT-IT-ES-PL-IE-DK-SE-PT.

(**) Nightlife (festivals & events), urban lifestyle, lively places (trendy or alternative quarters).

Luxembourg's Theme Competence (*)



Theme			
	Rank	Rank	% agreeing
Architecture/townscapes	4	1	39%
City	1	2	38%
Culinary	3	3	34%
Nature	5	4	31%
Resting/Relaxation	2	5	31%
Culture	6	6	30%
Luxury	9	7	27%
Castles	7	8	26%
Family	8	9	24%
Hiking	11	10	23%
Shopping	10	11	23%
History/Unesco	12	12	23%
Fun/entertainment	13	13	22%
Countryside	17	14	20%
Wine	15	15	20%
Nightlife (***)	14	16	19%
Industrial heritage	24	17	17%
Wellness	16	18	16%
Events	23	19	16%
Camping	19	20	16%
Sustainability	18	21	15%
Adventure/action	22	22	15%
Remembrance	26	23	14%
Active-sports	21	24	14%
Cycling	20	25	13%
MTB	25	26	11%

Growth potential for themes (**)

- Culinary
- Resting/relaxation
- Fun/entertainment
- History/Unesco
- Sustainability
- Adventure/action
- Active-sports
- Cycling
- MTB

(*) Themes for which Luxembourg is considered most suitable as a holiday destination, % of respondents agreeing.




(**) Themes for which Luxembourg's theme suitability is still relatively low, compared to the general theme interest in the source market, and to the theme suitability perception across other source markets (European average).

Europe : average rank for source markets DE-BE-NL-FR-UK-CH-AT-IT-ES-PL-IE-DK-SE-PT.

(***) Nightlife (festivals & events), urban lifestyle, lively places (trendy or alternative quarters).

Luxembourg's Brand Value Ratings (*)



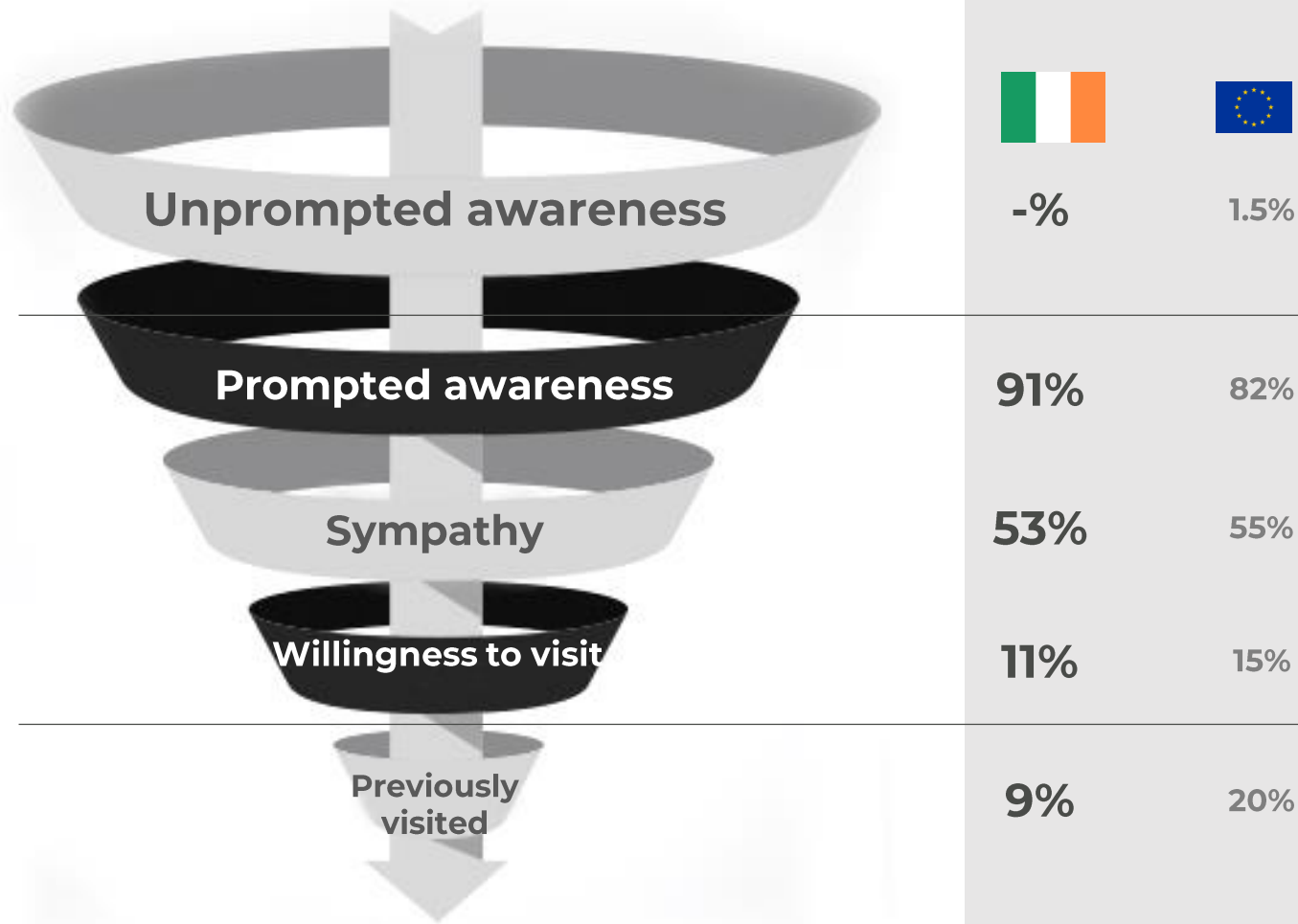
Feature			
	Rank	Rank	% agreeing
clean	2	1	41%
safe	1	2	40%
authentic, real	5	3	34%
of high quality	3	4	34%
attractive, appealing	7	5	34%
welcoming, hospitable	4	6	33%
open-minded, tolerant, international	6	7	28%
exclusive, luxurious	8	8	27%
surprising	11	9	21%
lively, trendy	13	10	21%
not overcrowded / insider tip	14	11	21%
varied, diversified	12	12	20%
dynamic, modern	9	13	20%
sustainable	15	14	18%
affordable	16	15	17%
service oriented	10	16	17%

(*) Brand feature associated with destination Luxembourg, % of respondents agreeing.

Europe : average rank for source markets DE-BE-NL-FR-UK-CH-AT-IT-ES-IE-DK-SE-PT.

Brand Funnel 2024

Assessing Luxembourg's brand strength as a destination



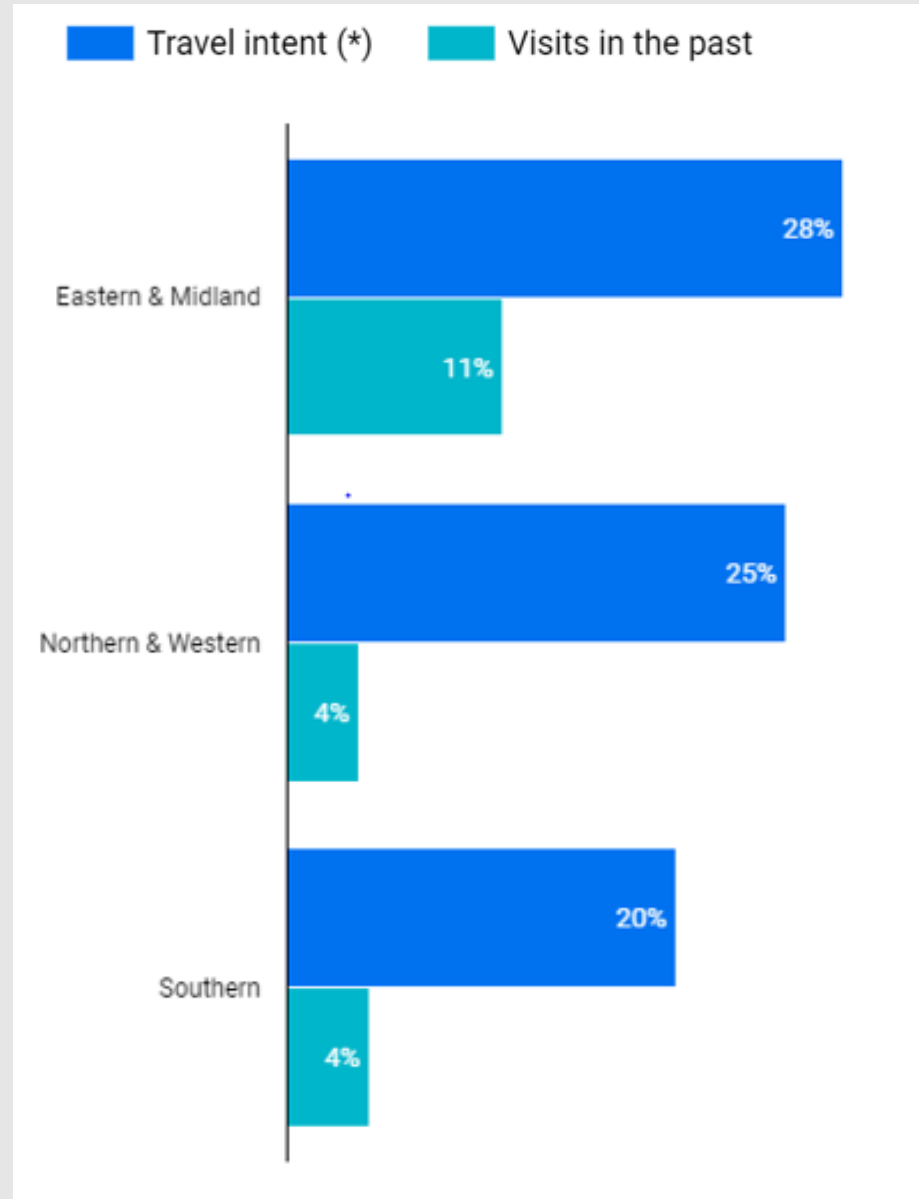
Core future visitor potential from Ireland (*)
0.4 million

Source: LFT Brand & Potential Study.
(*) Based on travel intent for next 3 years.



Regional origin 2024

Past visitors and future potential



General theme interest (*)



Theme	 Rank	 Rank	 % interested
Resting/Relaxation	1	1	75%
Culinary	2	2	73%
City	5	3	70%
Nature	3	4	68%
Family	12	5	65%
Sustainability	15	6	65%
Luxury	24	7	60%
Culture	11	8	60%
Travelling by train	18	9	60%
History/Unesco	10	10	59%
Events	16	11	59%
Castles	9	12	59%
Nightlife (**)	20	13	57%
Shopping	23	14	54%
Wine	21	15	52%
Wellness	25	16	52%
Countryside	22	17	50%
Active-sports	27	18	47%
Industrial heritage	28	19	43%
Hiking	17	20	41%
Camping	29	21	40%
Cycling	31	22	35%
MTB	32	23	26%
Motorcycling	33	24	23%

(*) Interest in themes with regard to holiday trips with overnight (regardless of specific destinations).
Europe : average rank for source markets DE-BE-NL-FR-UK-CH-AT-IT-ES-PL-IE-DK-SE-PT.

(**) Nightlife (festivals & events), urban lifestyle, lively places (trendy or alternative quarters).

Luxembourg's Theme Competence (*)



Theme			
	Rank	Rank	% agreeing
City	1	1	48%
Culinary	3	2	43%
Resting/Relaxation	2	3	38%
Culture	5	4	34%
Shopping	8	5	34%
Nature	4	6	29%
History/Unesco	10	7	28%
Family	7	8	28%
Castles	6	9	28%
Nightlife (***)	11	10	27%
Wine	12	11	25%
Wellness	13	12	25%
Sustainability	15	13	23%
Countryside	14	14	21%
Active-sports	18	15	21%
Industrial heritage	19	16	19%
Cycling	17	17	18%
Camping	16	18	18%
Hiking	9	19	17%
MTB	20	20	14%

Growth potential for themes (**)

- Resting/relaxation
- Nature
- Family
- Castles
- Hiking
- Camping

(*) Themes for which Luxembourg is considered most suitable as a holiday destination, % of respondents agreeing.




(**) Themes for which Luxembourg's theme suitability is still relatively low, compared to the general theme interest in the source market, and to the theme suitability perception across other source markets (European average).

Europe : average rank for source markets DE-BE-NL-FR-UK-CH-AT-IT-ES-PL-IE-DK-SE-PT.

(***) Nightlife (festivals & events), urban lifestyle, lively places (trendy or alternative quarters).

Luxembourg's Brand Value Ratings (*)



Feature			
	Rank	Rank	% agreeing
Of high quality	2	1	42%
Safe	1	2	41%
Attractive, appealing	6	3	41%
Welcoming, hospitable	3	4	40%
Exclusive, luxurious	7	5	37%
Authentic	4	6	37%
Open-minded, tolerant	5	7	36%
Lively, hip	12	8	32%
Dynamic, modern	8	9	31%
Lot of variety, diversified	11	10	31%
Service-oriented	9	11	28%
Surprising	10	12	28%
Not crowded, insider tip	13	13	26%
Sustainable	14	14	25%

(*) Brand feature associated with destination Luxembourg, % of respondents agreeing.
 Europe : average rank for source markets DE-BE-NL-FR-UK-CH-AT-IT-ES-IE-DK-SE-PT.



Spontaneous associations with Luxembourg





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