



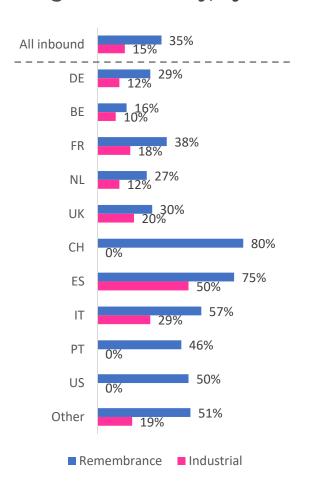
Market size of Remembrance Tourism & Industrial Heritage segments

Volume of leisure visitors with Remembrance Tourism & Industrial Heritage as an activity during holidays



Overnight trips

Share of visitors with Remembrance Tourism & Industrial Heritage as an activity, by source markets



Number of overnight trips to Luxembourg (estimate 2023)

Remembrance
456.000
(35%
of inbound
overnight
leisure trips to

Industrial
Heritage
195.000
(15%
of inbound
overnight
leisure trips to

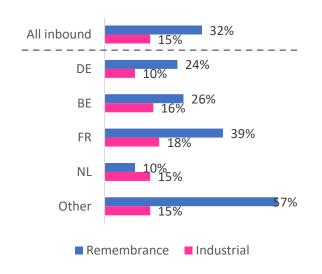
Overnight trips: Remembrance	Overnight trips: Industrial Heritage				
56.000	23.000				
36.000	23.000				
49.000	23.000				
89.000	40.000				
226.000	86.000				
	trips: Remembrance 56.000 36.000 49.000 89.000				

Volume of leisure visitors with Remembrance Tourism & Industrial Heritage as an activity during excursions



Same-day trips

Share of visitors with Remembrance Tourism & Industrial Heritage as an activity, by source markets



Number of trips / excursions to Luxembourg (estimate 2023)

Remembrance
895.000
(32%
of inbound
same-day
leisure trips to

Industrial
Heritage
419.000
(15%
of inbound
same-day
leisure trips to

	Same-day trips: Remembrance	Same-day trips: Industrial Heritage
DE	147.000	61.000
BE	157.000	96.000
FR	261.000	120.000
NL	41.000	62.000
Other	286.000	75.000



Travel behaviour of leisure visitors with Remembrance Tourism & Industrial Heritage as a holiday / excursion activity in Luxembourg

Holiday types





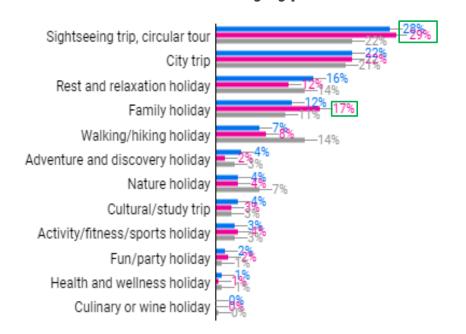
Remembrance Tourism as activity

Significantly higher than average

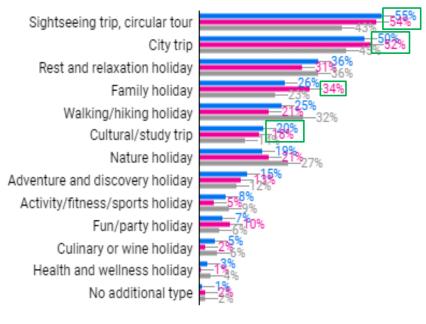
Industrial Heritage as activity

All visitors

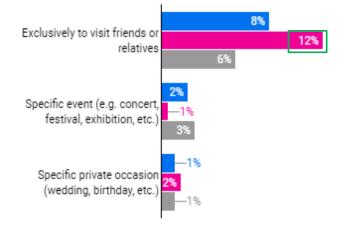
Main holiday types



Additional holiday types



Main purpose of overnight trip (if not holiday)



Types of excursions Inbound leisure same-day visitors, 2020-2023



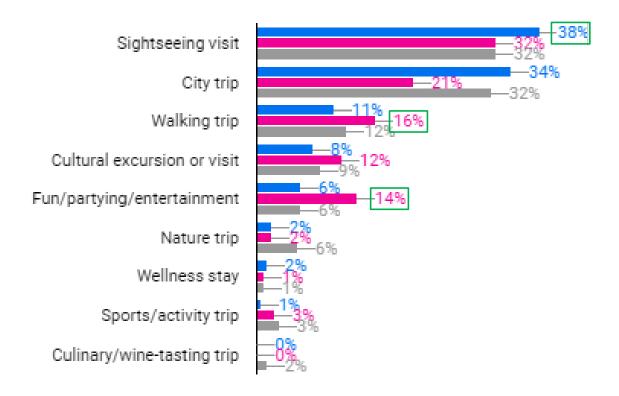
Remembrance Tourism as activity

Significantly higher than average

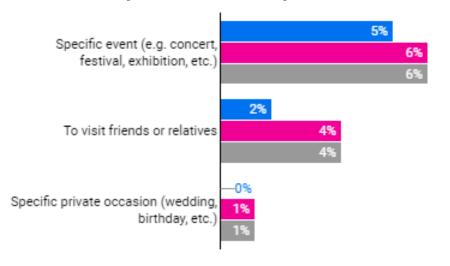
Industrial Heritage as activity

All visitors

Main excursion type



Main purpose of same-day trip (if not excursion)



Key decision criteria for choosing Luxembourg (*) Inbound leisure visitors, 2020-2023



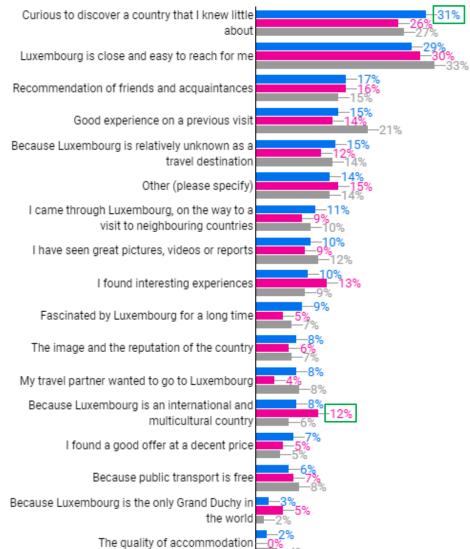
Remembrance Tourism as activity

Industrial Heritage as activity

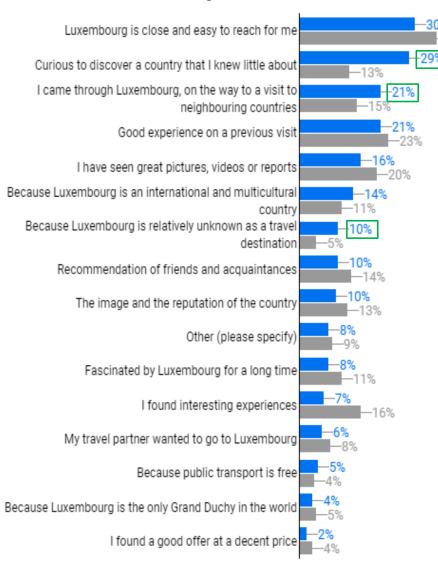
All visitors

Significantly higher than average





Day visitors

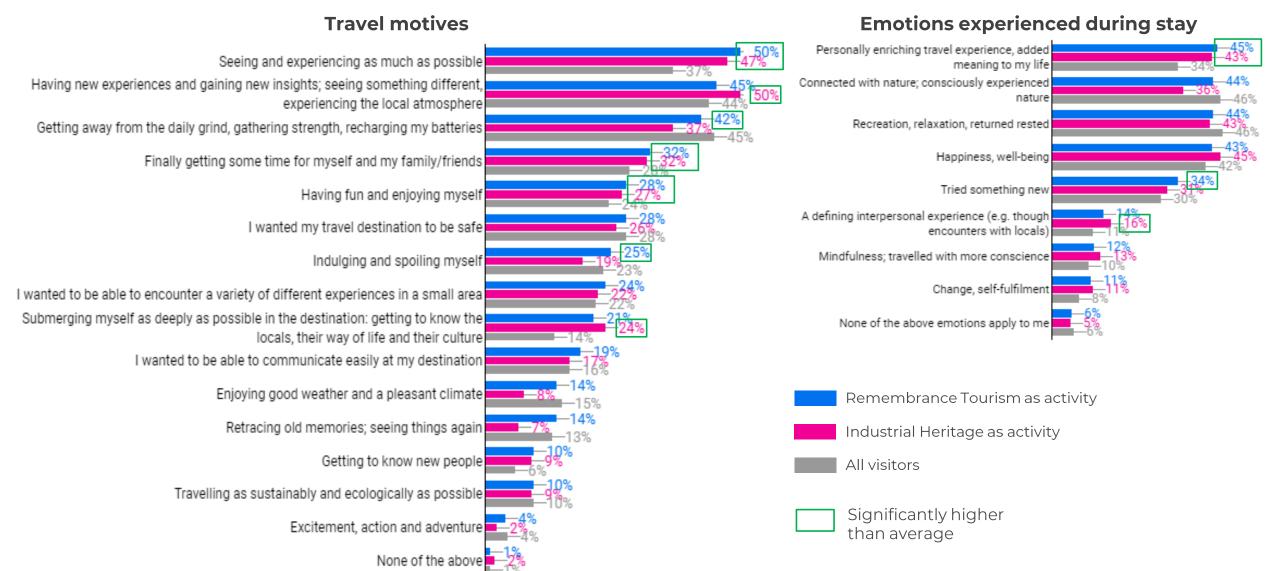


Source: LFT/Ilres Visitor Survey, 2020-2023.

(*) Maximum 3 answers possible.

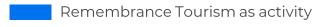
Key travel motives and emotionsInbound leisure visitors with overnight, 2020-2023





Inspiration sourcesInbound leisure visitors, 2020-2023



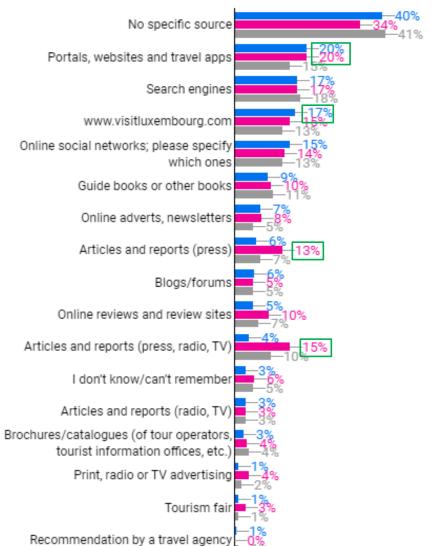


Industrial Heritage as activity

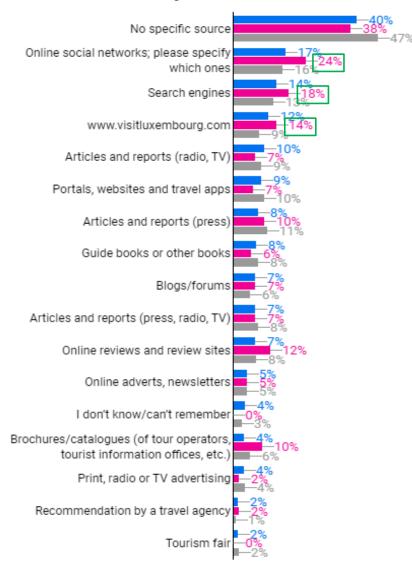
All visitors

Significantly higher than average

Visitors with overnight



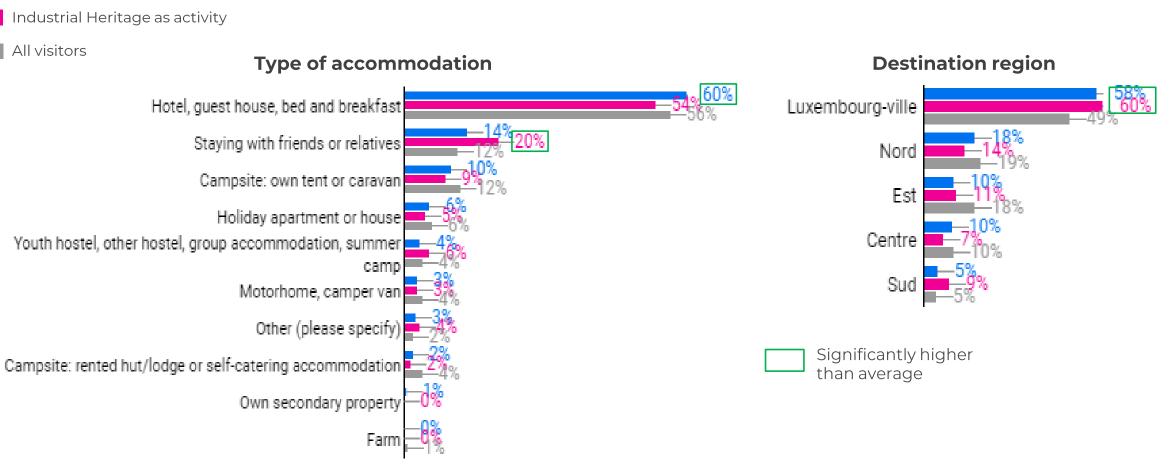
Day visitors



Type of accommodation, destination regions Inbound leisure visitors with overnight, 2020-2023







Target segments Inbound leisure visitors, 2020-2023



EXP – Explorers

NLA – Nature-Loving Actives

RS – Relaxation Seekers

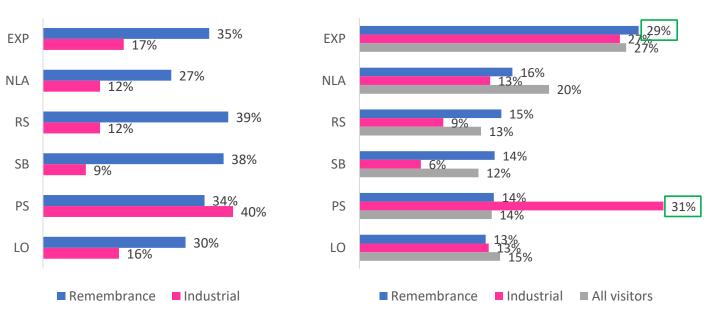
SB - Short Breakers

PS - Perfection Seekers

LO – Leisure Oriented

Significantly higher than average

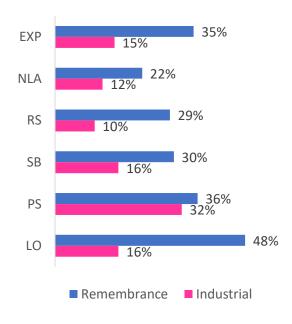
Visitors with overnight



Reading example: 35% of Explorers have remembrance tourism as a holiday activity

Reading example: 29% of visitors with remembrance tourism as a holiday activity are Explorers

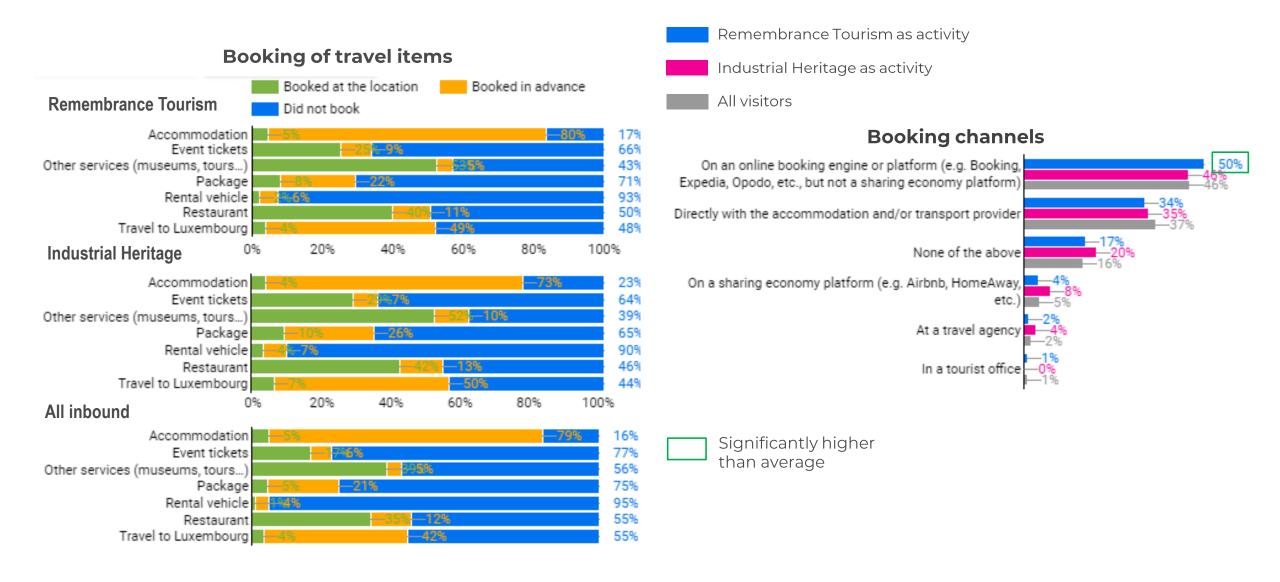
Day visitors



Booking behaviour



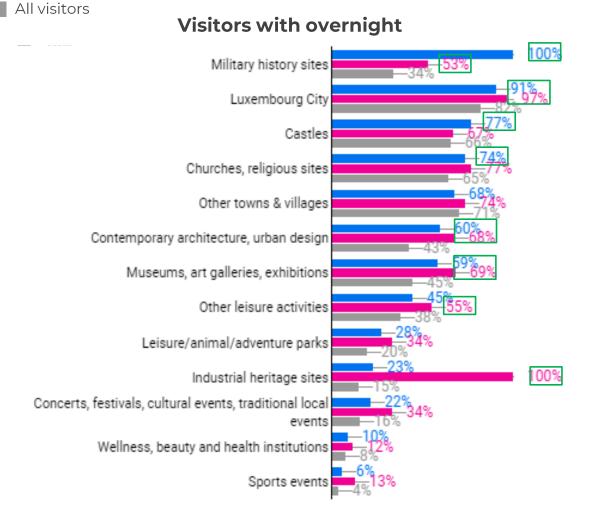


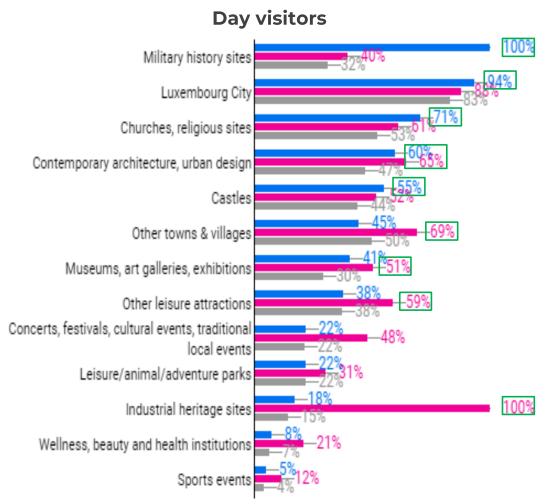


Places visited during leisure stays Inbound leisure visitors, 2020-2023







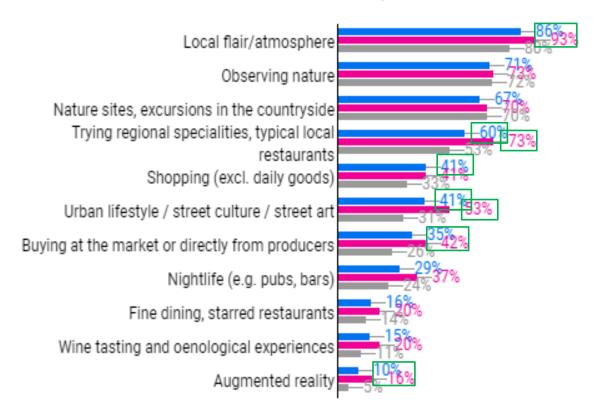


Non-sporting activities undertaken during leisure stays Inbound leisure visitors, 2020-2023

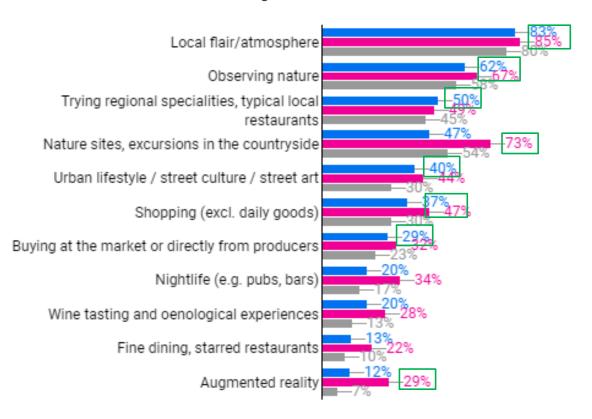




Visitors with overnight



Day visitors



Sporting activities undertaken during leisure stays Inbound leisure visitors, 2020-2023



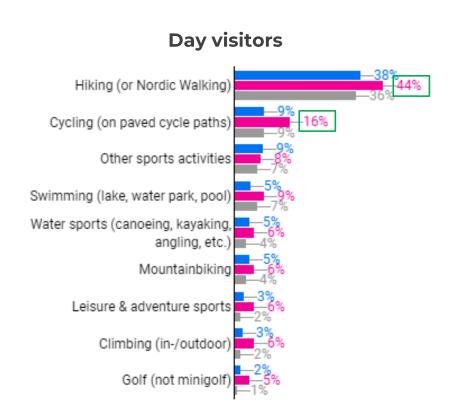
Remembrance Tourism as activity

Significantly higher than average

Industrial Heritage as activity

All visitors

Visitors with overnight Hiking (or Nordic Walking) Swimming (lake, water park, pool) Cycling (on paved cycle paths) Other sports activities Mountainbiking Climbing (in-/outdoor Water sports (canoeing, kayaking, angling, etc. Leisure & adventure sports Golf (not minigolf



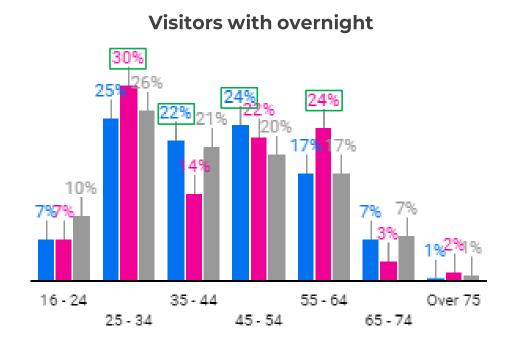
Age groups Inbound leisure visitors, 2020-2023

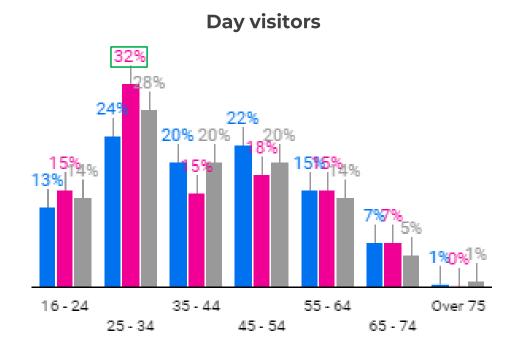


Remembrance Tourism as activity

Industrial Heritage as activity

All visitors





Significantly higher than average

Transport (to and in destination) Inbound leisure visitors, 2020-2023

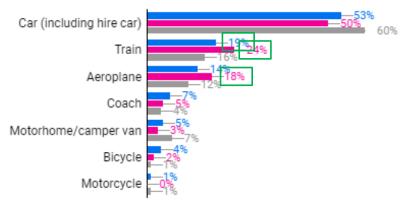




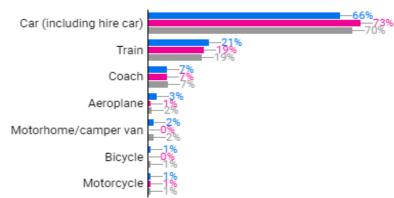


Transport to destination

Visitors with overnight

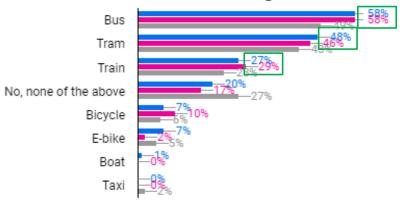


Day visitors

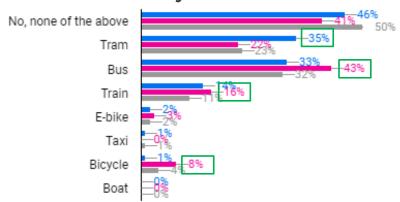


Transport in destination





Day visitors



Travel party, repeat visits and cross-border trips Inbound leisure visitors with overnight, 2020-2023



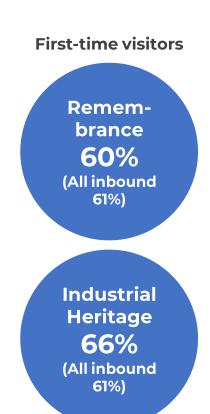


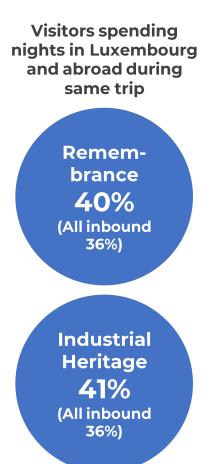
Industrial Heritage as activity

All visitors









Travel party and repeat visits Inbound leisure same-day visitors, 2020-2023



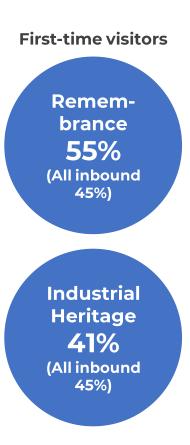
Remembrance Tourism as activity

Industrial Heritage as activity

All visitors

Significantly higher than average





Expenditure, length of stay and quality vs price orientation









Quality vs. price orientation



Length of stay

Remembrance
4.1
nights
(All inbound 3.8)

Industrial
Heritage
3.8
nights
(All inbound
3.8)

Remembrance Tourism as activity

Industrial Heritage as activity

All visitors

Significantly higher than average

Spend/pers./trip

Remembrance **576€** (All inbound 486€)

Industrial Heritage **619€** (All inbound 486€)

Spend/pers./day

Remembrance 139€ (All inbound 130€)

> Industrial Heritage 163€ (All inbound 130€)

Expenditure



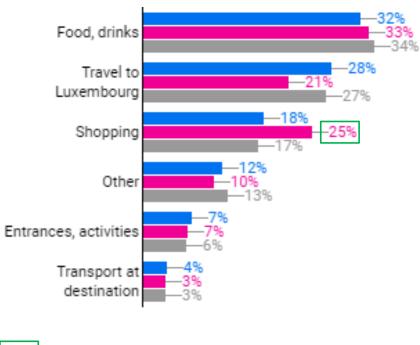


Remembrance Tourism as activity

Industrial Heritage as activity

All visitors

Breakdown of expenditure by categories



Significantly higher than average

Spend/pers./day trip



Industrial Heritage 143€ (All inbound 126€)

Actions during stay (sustainable and services) Inbound leisure visitors, 2020-2023



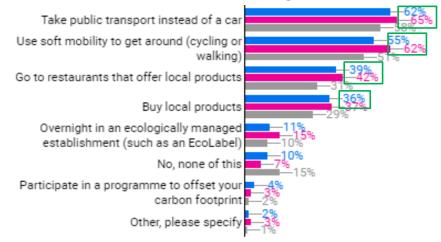


Industrial Heritage as activity Sustainable actions during stay

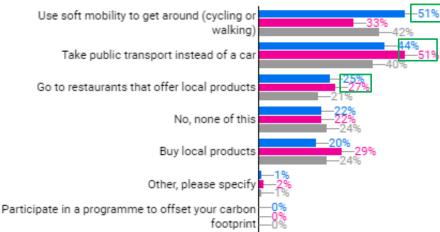
All visitors

Significantly higher than average



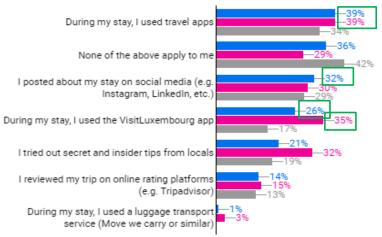


Day visitors



Services used during stay

Visitors with overnight



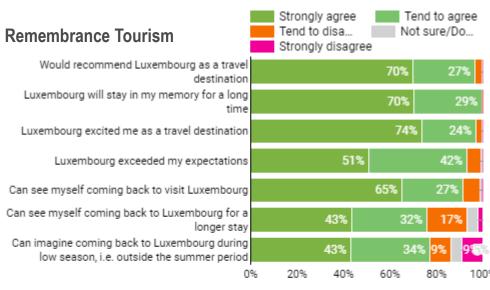
Day visitors



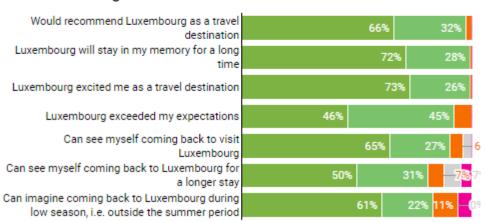
Source: LFT/Ilres Visitor Survey, 2020-2023.

Visitor satisfaction and recommendation Inbound leisure visitors with overnight, 2020-2023





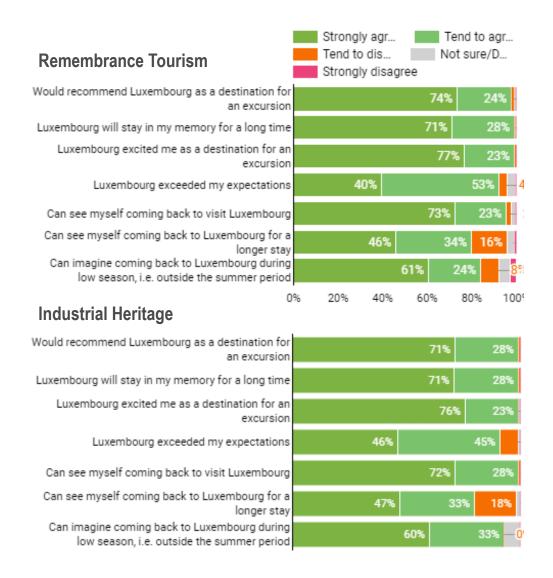


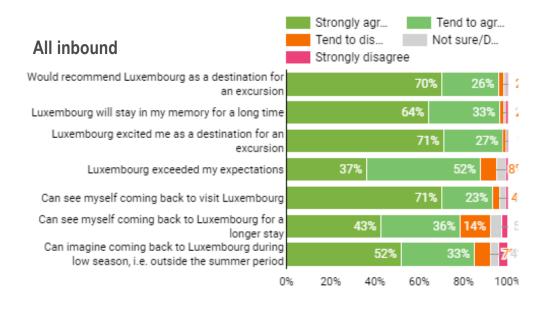




Visitor satisfaction and recommendation Inbound leisure same-day visitors, 2020-2023



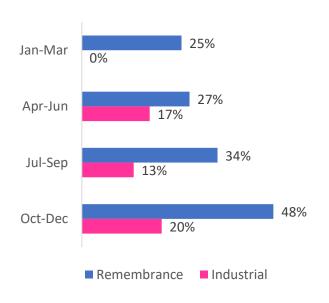




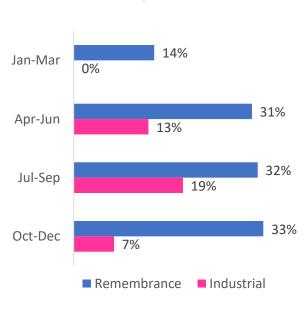
Trip seasonality Inbound leisure visitors, 2020-2023



Visitors with overnight



Day visitors





Destination Awareness & Growth Potential for Remembrance & Industrial Heritage travel segments

General theme interest - Remembrance tourism



	Rank (*)	Total themes in survey	% "very interested"	% "interested"	% "interested", Ø all themes	"Interested", population, mn (**)
Average Europe	26	33	-	44%	54%	-
	27	33	20%	44%	52%	26,4
	27	33	21%	45%	53%	5,7
+	28	33	17%	43%	54%	2,8
	28	33	19%	42 %	53%	2,8
	22	33	16%	43%	51%	3,5
	21	33	24%	51%	55%	23,7
	27	33	17%	43%	53%	20,8
	19 (***)	24	20%	43%	54%	1,5
	21 (***)	24	14%	38%	51%	1,6
	21 (***)	24	15%	40%	52%	2,9
	19 (***)	24	23%	50%	60%	3,8

(*) Rank among all surveyed themes in respective source market. Based on % "interested" in theme. (***) Aged 18-74. (***) Remembrance tourism or/and Industrial Heritage

General theme interest - Industrial Heritage



	Rank (*)	Total themes in survey	% "very interested"	% "interested"	170 "II ILEI ESLEG ,	"Interested", population, mn (**)
Average Europe	28	33	-	43%	54%	-
	28	33	19%	43%	52%	25,6
	29	33	19%	42 %	53%	5,4
÷	26	33	19%	44%	54%	2,9
	30	33	17%	39%	53%	2,6
	29	33	12%	37 %	51%	3,1
	26	33	19%	45 %	55%	21,0
	21	33	20%	50%	53%	23,9
	17	20	-	34%	40%	14,5
	11	20	-	49 %	44%	16,9
	15	21	-	46%	47%	12,9
	19 (***)	24	20%	43%	54%	1,5
	21 (***)	24	14%	38%	51%	1,6
	21 (***)	24	15%	40%	52%	2,9
(III)	19 (***)	24	23%	50%	60%	3,8

Luxembourg's perceived theme competence – Remembrance tourism



	Rank (*)	Total themes in survey	% "very suitable"	% "very suitable", Ø all themes	"very suitable", population, mn (**)
Average Europe	26	26	15%	24%	-
	23	26	15%	23%	8,8
	24	26	13%	26%	1,6
-	18	26	17 %	22%	1,2
	22	26	15%	23%	1,0
	23	26	13%	25%	1,1
	22	26	15%	22%	7,2
	23	26	14%	22%	6,2
	16 (***)	20	19%	27%	0,7
	13 (***)	20	20%	24%	0,8
	18 (***)	20	13%	21%	0,9
(III)	16 (***)	20	24%	33%	1,8

Themes for which Luxembourg is considered most suitable as a holiday destination, % of respondents agreeing.

(*) Rank among all surveyed themes in respective source market. Based on % "suitable" for theme. (**) Aged 18-74. (***) Remembrance tourism or/and Industrial Heritage

n.b.: Further information on theme interest and Luxembourg's theme competence, e.g. for past visitors and new potential visitors can be found in LFT's Brand & Potential Study report.

Source: LFT Brand & Potential Studies.

Luxembourg's perceived theme competence – Industrial Heritage



	Rank (*)	Total themes in survey	% "very suitable"	% "very suitable", Ø all themes	"very suitable", population, mn (**)
Average Europe	24	26	16%	24%	-
	25	26	14%	23%	8,2
	25	26	11%	26%	1,4
+	20	26	15%	22%	1,0
	25	26	14%	23%	0,9
	24	26	13%	25%	1,1
	21	26	16%	22%	7,3
	17	26	17 %	22%	8,1
	16 (***)	20	19%	27%	0,7
	13 (***)	20	20%	24%	0,8
	18 (***)	20	13%	21%	0,9
	16 (***)	20	24%	33%	1,8

Themes for which Luxembourg is considered most suitable as a holiday destination, % of respondents agreeing.

(*) Based on % "suitable" for theme. (**) Aged 18-74. (***) Remembrance tourism or/and Industrial Heritage

n.b.: Further information on theme interest and Luxembourg's theme competence, e.g. for past visitors and new potential visitors can be found in LFT's Brand & Potential Study report.

Source: LFT Brand & Potential Studies.

General theme interest vs. Luxembourg's theme competence



- Remembrance tourism (Ø DE-NL-CH-AT-BE-FR-UK)

LFT target segments

	"Interested", Rank	Total themes in survey	"Very suitable", Rank	Total themes in survey
EXP	18	26	25	26
NLA	24	26	26	26
RS	22	26	24	26
SB	21	26	26	26
PS	21	26	23	26
LO	21	26	26	26

General theme interest vs. Luxembourg's theme competence



- Industrial Heritage (Ø DE-NL-CH-AT-BE-FR-UK)

LFT target segments

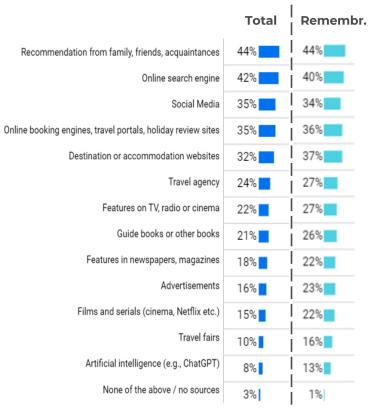
	"Interested", Rank	Total themes in survey	"Very suitable", Rank	Total themes in survey
EXP	19	26	24	26
NLA	21	26	22	26
RS	23	26	26	26
SB	20	26	25	26
PS	24	26	22	26
LO	24	26	22	26

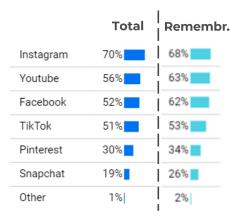
Trip organisation and preferences (1) (*)



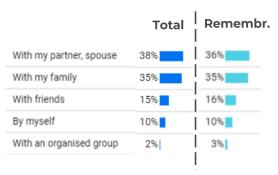


Preferred sources of travel inspiration

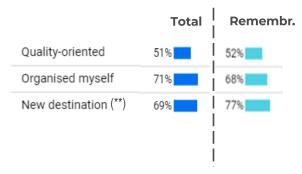




Travel party

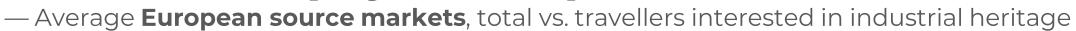


Quality orientation, self-organisation, new destination



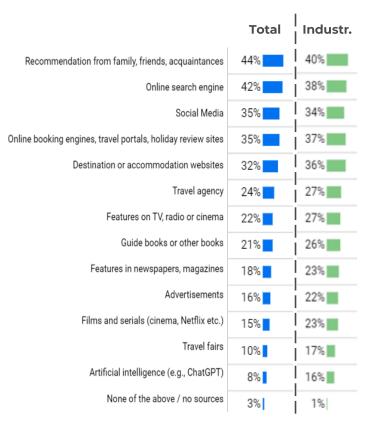
(*) During last outbound holiday trip. (**) Travelled to a destination never visited before.

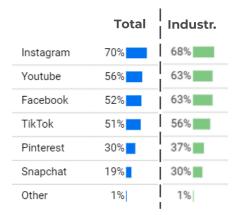
Trip organisation and preferences (1) (*)





Preferred sources of travel inspiration

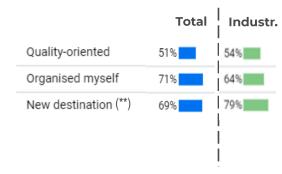




Travel party

	Total	 Industr.
With my partner, spouse	38%	35%
With my family	35%	35%
With friends	15%	16%
By myself	10%	11%
With an organised group	2%	3%

Quality orientation, self-organisation, new destination



(*) During last outbound holiday trip. (**) Travelled to a destination never visited before.

Trip organisation and preferences (2) (*)

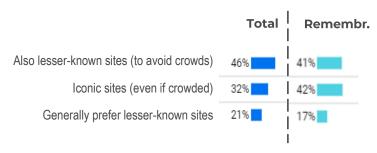




Aspects of trip first decided

	Total	Remembr.
The destination country / region / city	45%	38%
The type of holiday (e.g. city trip, culture, nature etc.)	19%	23%
The destination landscape type (e.g., beach, mountair	18%	22%
The accommodation	10%	9%
The transportation	8%	8%
] [

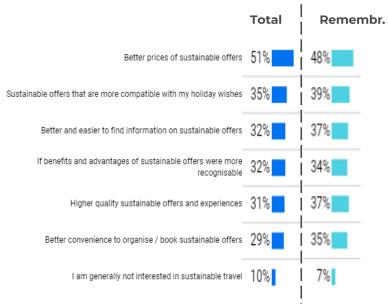
General preference for visiting iconic vs. lesser-known sites



Importance of sustainability for choice of trip components

	Total	Remembr.
Destination choice	58%	67%
Accommodation choice	57%	59%
Transportation choice	47%	51%
Activities at the destination	44%	58%
Restaurants, self-catering at the destination	41%	49%

Aspects that could convince travellers to pay more attention to sustainability at future travellings



Trip organisation and preferences (2) (*)

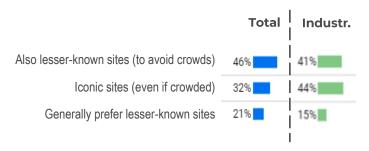




Aspects of trip first decided

	Total	Industr.
The destination country / region / city	45%	36%
The type of holiday (e.g. city trip, culture, nature etc.)	19%	23%
The destination landscape type (e.g., beach, mountair	18%	22%
The accommodation	10%	10%
The transportation	8%	9%

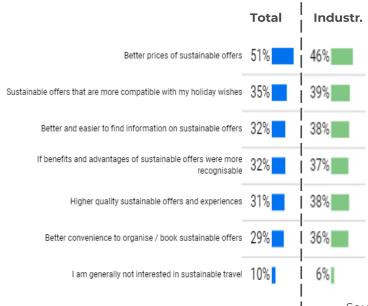
General preference for visiting iconic vs. lesser-known sites



Importance of sustainability for choice of trip components

	Total	Industr.
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Activities at the destination	44%	59%
Restaurants, self-catering at the destination	41%	50%

Aspects that could convince travellers to pay more attention to sustainability at future travellings





Your contact



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